

PACIFICA FOUNDATION
NATIONAL OFFICE
ADJUSTED BUDGET FY 2003

	3/6/03 8:34 AM	PERIOD Oct-02	PERIOD Nov-02	PERIOD Dec-02	PERIOD Jan-03	PERIOD Feb-03	PERIOD Mar-03	PERIOD Apr-03	PERIOD May-03	PERIOD Jun-03	PERIOD Jul-03	PERIOD Aug-03	PERIOD Sep-03	TOTAL BUDGET FY 2003
INCOME														
GENERAL SUPPORT		20,220	-	-	15,000	2,000	67,000	67,000	42,000	42,000	22,000	42,000	62,000	381,220
MAJOR DONATIONS		-	-	43,596	-	-	-	7,000	5,000	5,000	7,000	5,000	5,000	77,596
MATCHING GIFTS-CORPORATE		-	-	-	-	1,000	-	-	-	1,000	-	-	-	2,000
INTEREST INCOME		100	-	-	100	-	-	100	-	-	100	-	-	400
LIST RENTAL		1,241	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	28,741
RENTAL INCOME		2,250	2,250	-	-	-	-	-	-	-	-	-	-	4,500
COMMUNITY EVENTS		-	-	-	-	-	-	-	-	-	-	-	-	-
GRANTS INCOME		7,500	-	-	-	-	-	-	-	-	-	-	-	7,500
GRANTS INCOME CSG		-	-	-	-	-	-	-	-	-	-	-	-	-
SCA-CONTRACT MAINT.		21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	252,000
SCA-SUBSIDY GRANT		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME		52,311	25,750	67,096	38,600	26,500	90,500	97,600	70,500	71,500	52,600	70,500	90,500	753,957
EXPENSES														
SALARIES & RELATED		100,784	88,338	76,560	71,777	97,902	95,339	106,341	88,644	150,937	79,947	79,947	79,947	1,116,462
ADMINISTRATIVE		85,740	93,266	98,452	81,501	100,479	131,145	74,144	55,344	76,194	55,844	55,794	76,144	984,047
PROGRAMMING		140,325	21,255	135,862	29,667	29,667	141,667	24,167	14,667	124,667	14,667	14,667	14,667	705,945
DEVELOPMENT		-	-	-	-	-	23,000	23,000	53,000	-	-	53,000	-	152,000
COMMUNITY EVENTS		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL OPERATING EXPENSES		326,848	202,858	310,873	182,946	228,049	391,150	227,652	211,655	351,798	150,458	203,408	170,758	2,958,454
EXCESS INCOME (EXPENSES)		(274,537)	(177,108)	(243,778)	(144,346)	(201,549)	(300,650)	(130,052)	(141,155)	(280,298)	(97,858)	(132,908)	(80,258)	(2,204,497)
INCOME														
5000 LISTENER SUPPORT		20,220	-	-	15,000	2,000	67,000	67,000	42,000	42,000	22,000	42,000	62,000	381,220
5001 MAJOR DONATIONS		-	-	43,596	-	-	-	7,000	5,000	5,000	7,000	5,000	5,000	77,596
5020 MATCHING GIFTS-CORPORATE		-	-	-	-	1,000	-	-	-	1,000	-	-	-	2,000
5600 INTEREST INCOME		100	-	-	100	-	-	100	-	-	100	-	-	400
5601 LIST RENTAL		1,241	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	28,741
5660 RENTAL INCOME		2,250	2,250	-	-	-	-	-	-	-	-	-	-	4,500
5750 COMMUNITY EVENTS		-	-	-	-	-	-	-	-	-	-	-	-	-
5760 CRAFTS FAIR/ROTHENBERG		-	-	-	-	-	-	-	-	-	-	-	-	-
5800 GRANTS INCOME		7,500	-	-	-	-	-	-	-	-	-	-	-	7,500
5801 GRANTS INCOME CSG		-	-	-	-	-	-	-	-	-	-	-	-	-
5900 SCA-CONTRACT MAINT.		21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	252,000
5901 SCA-SUBSIDY GRANT		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME		52,311	25,750	67,096	38,600	26,500	90,500	97,600	70,500	71,500	52,600	70,500	90,500	753,957
EXPENSES														
SALARIES AND RELATED EXP.														
6000 GROSS SALARIES		45,632	48,824	42,044	40,809	52,970	64,274	73,766	66,281	122,578	56,484	56,484	56,484	726,630
6100 FICA TAXES		3,491	3,735	3,216	3,122	4,052	4,917	5,643	5,070	9,377	4,321	4,321	4,321	55,587
6101 SUI TAXES		96	96	96	1,224	1,589	1,928	2,213	1,988	3,677	1,695	1,695	1,695	17,993

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6101 PENSION/403B CONTRIBUTIONS		625	625	625	625	625	625	625	625	625	625	625	625	7,500
6200 HEALTH BENEFITS		8,939	8,939	8,939	8,859	8,420	11,794	11,794	8,379	8,379	11,522	11,522	11,522	119,010
6201 CHILD CARE		-	-	-	-	-	-	-	-	-	-	-	-	-
6300 CONSULTANTS		42,000	26,118	21,639	17,139	30,245	11,800	12,300	6,300	6,300	5,300	5,300	5,300	189,742
6305 CONSULTANT RELATED EXPENSES		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL SAL. & RELATED		100,784	88,338	76,560	71,777	97,902	95,339	106,341	88,644	150,937	79,947	79,947	79,947	1,116,462
ADMINISTRATIVE EXPENSES														
6430 EXECUTIVE COMMITTEE		-	-	-	-	-	-	-	-	-	-	-	-	-
6445 LIST RENTAL		350	350	350	350	350	350	350	350	350	350	350	350	4,200
6500 TELEPHONE		2,017	3,958	5,046	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	29,021
6500 TELEPHONE - CONFERENCES		-	-	3,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
6501 TELEPHONE RADIO LINES		1,534	300	1,159	2,322	350	350	350	350	350	350	350	400	8,165
6510 POSTAGE-REGULAR		136	136	136	136	136	136	136	136	136	136	136	136	1,632
6511 POSTAGE-MESSENGER		200	200	500	200	200	200	500	200	550	200	150	450	3,550
6520 ASSOCIATIONS/PERIODICAL		325	-	-	-	-	-	-	-	-	-	-	-	325
6530 PROFESSIONAL SERVICES - AUDIT		-	10,787	-	12,677	5,000	-	-	-	-	-	-	-	28,464
6530 PROFESSIONAL SERVICES - LEGAL		21,636	36,588	28,307	17,790	45,000	30,000	30,000	15,000	15,000	15,000	15,000	15,000	284,321
6531 INSURANCE - GEN LIAB/GEN/D&O LIAB		14,865	14,246	17,200	17,200	17,200	17,632	17,632	17,632	17,632	17,632	17,632	17,632	204,135
6560 INTEREST-MORTGAGE		-	-	-	-	-	-	-	-	-	-	-	-	-
6570 BANK/FINANCE/PAYROLL CHARGES		2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700	3,200	3,200	3,200	3,200	34,400
6571 CONFERENCES/TRAINING		525	-	-	-	4,000	4,000	3,500	-	-	-	-	-	12,025
6580 TRAVEL		8,349	2,500	2,931	4,000	5,000	8,000	4,000	4,000	4,000	4,000	4,000	4,000	54,780
6581 TRAVEL-LOCAL		50	50	50	320	320	-	-	-	-	-	-	-	790
6590 TRAVEL/NAT'L BOARD MTGS		21,000	9,625	17,000	7,200	-	20,000	-	-	20,000	-	-	20,000	114,825
6591 LOCAL BOARD		-	-	-	-	-	-	-	-	-	-	-	-	-
6600 OFFICE SUPPLIES		592	98	1,160	1,700	700	10,000	700	700	700	700	700	700	18,450
6605 SHIPPING & PACKING		-	-	-	-	-	13,000	-	-	-	-	-	-	13,000
6610 STUDIO/OFFICE RENT		6,903	7,169	7,201	6,244	6,244	6,244	6,244	6,244	6,244	6,244	6,244	6,244	77,467
6620 PROPERTY/SALES TAXES		-	-	-	-	-	-	-	-	-	-	-	-	-
6625 UNRELATED BUSINESS TAX		-	-	7,153	-	4,710	-	-	-	-	-	-	-	11,863
6631 RENT & LEASE OF EQUIP.		1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	15,600
6640 UTILITIES		400	400	400	400	400	1,200	1,200	1,200	1,200	1,200	1,200	1,200	10,400
6641 UTILITIES TOWER		-	-	-	-	-	-	-	-	-	-	-	-	-
6650 MAINTENANCE NON-TECHNICAL		500	500	500	1,350	400	400	400	400	400	400	400	400	6,050
6660 OTHER ADMINISTRATIVE		1,133	1,133	1,133	1,133	2,087	1,133	1,133	1,133	1,133	1,133	1,133	1,133	14,544
6661 RENTAL PROPERTY EXP.		-	-	-	-	-	-	-	-	-	-	-	-	-
6662 PERSONNEL SEARCH		225	226	226	100	283	500	-	-	-	-	-	-	1,560
6663 EMPLOYEE RELATIONS/RELOCATION		-	-	-	380	100	10,000	-	-	-	-	-	-	10,480
6665 COMPUTER MAINTENANCE		1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
6666 CAC TRAINING EXPENSES		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL ADMINISTRATIVE		85,740	93,266	98,452	81,501	100,479	131,145	74,144	55,344	76,194	55,844	55,794	76,144	984,047
PROGRAMMING EXPENSES														
6670 NEWS SERVICES		-	-	-	-	-	-	-	-	-	-	-	-	-
6671 NEWS DEPARTMENT		-	-	-	-	-	-	-	-	-	-	-	-	-
6672 SUPPLIES WIRE MACHINE		-	-	-	-	-	-	-	-	-	-	-	-	-
6673 SATELLITE INTERCONNECT		6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	75,600

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6681 MAINTENANCE ENGINEER		-	-	-	-	-	-	-	-	-	-	-	-	-
6690 PRE-RECORDED MATERIAL		-	-	-	-	-	-	-	-	-	-	-	-	-
6694 DEMOCRACY NOW		110,000	-	110,000			110,000			110,000			-	440,000
6694 DEMOCRACY NOW - ISDN LINE/PHONE		4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000
6698 WEB SITE EXPENSES		-	1,500	2,900	1,867	1,867	1,867	1,867	1,867	1,867	1,867	1,867	1,867	21,203
6700 TAPES & SUPPLIES		-	-	-	-	-	-	-	-	-	-	-	-	-
6701 OTHER PROGRAMMING		20,025	9,455	12,662	10,000	10,000	12,000	12,000	2,500	2,500	2,500	2,500	2,500	98,642
6703 APPRENTICESHIP & TRAINING		-	-	-	7,500	7,500	7,500							22,500
6711 MKTG/PROMO PRINTING		-	-	-	-	-	-	-	-	-	-	-	-	-
6731 MKTG/PROMO POSTAGE		-	-	-	-	-	-	-	-	-	-	-	-	-
6734 MKTG/PROMO MAILING SERV.		-	-	-	-	-	-	-	-	-	-	-	-	-
		<u>140,325</u>	<u>21,255</u>	<u>135,862</u>	<u>29,667</u>	<u>29,667</u>	<u>141,667</u>	<u>24,167</u>	<u>14,667</u>	<u>124,667</u>	<u>14,667</u>	<u>14,667</u>	<u>14,667</u>	<u>705,945</u>
DEVELOPMENT EXPENSES														
6710 PRINTING-REGULAR		-	-	-	-	-	13,400	13,400	35,000	-	-	35,000	-	96,800
6712 PRINTING RENEWALS		-	-	-	-	-	-	-	-	-	-	-	-	-
6720 FUNDRAISING TRAVEL		-	-	-	-	-	-	-	-	-	-	-	-	-
6721 TELEMARKETING		-	-	-	-	-	-	-	-	-	-	-	-	-
6730 CAGING COSTS RENEWALS/EFT		-	-	-	-	-	-	-	-	-	-	-	-	-
6732 POSTAGE-SUBSCRIPTIONS		-	-	-	-	-	-	-	-	-	-	-	-	-
6733 MAILING SERVICES-RENEWALS		-	-	-	-	-	-	-	-	-	-	-	-	-
6735 SUBS-POSTAGE DUE		-	-	-	-	-	-	-	-	-	-	-	-	-
6740 SUBSCRIPTIONS SUPPLIES		-	-	-	-	-	-	-	-	-	-	-	-	-
6742 COMPUTER SUPPLIES		-	-	-	-	-	-	-	-	-	-	-	-	-
6750 PREMIUMS		-	-	-	-	-	-	-	-	-	-	-	-	-
6751 FUND DRIVE EXPENSES		-	-	-	-	-	-	-	-	-	-	-	-	-
6752 PREMIUM-SHIPPING/PACKAGING		-	-	-	-	-	-	-	-	-	-	-	-	-
6760 ADVERTISING/PROMOTION		-	-	-	-	-	-	-	-	-	-	-	-	-
6770 MARKETING/CATALOG		-	-	-	-	-	-	-	-	-	-	-	-	-
6771 DIRECT MAIL-PRINTING		-	-	-	-	-	-	-	-	-	-	-	-	-
6772 DIRECT MAIL-POSTAGE		-	-	-	-	-	9,600	9,600	18,000	-	-	18,000	-	55,200
6781 MAJOR DONOR EXPENSES		-	-	-	-	-	-	-	-	-	-	-	-	-
6780 OTHER DEVELOPMENT		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL DEVELOPMENT		-	-	-	-	-	23,000	23,000	53,000	-	-	53,000	-	152,000
COMMUNITY EVENTS														
6790 COMMUNITY EVENTS		-	-	-	-	-	-	-	-	-	-	-	-	-
6791 CRAFTS FAIR		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL C/E		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL EXPENSES		<u>326,848</u>	<u>202,858</u>	<u>310,873</u>	<u>182,946</u>	<u>228,049</u>	<u>391,150</u>	<u>227,652</u>	<u>211,655</u>	<u>351,798</u>	<u>150,458</u>	<u>203,408</u>	<u>170,758</u>	<u>2,958,454</u>
EXCESS INCOME (EXPENSES)		<u>(274,537)</u>	<u>(177,108)</u>	<u>(243,778)</u>	<u>(144,346)</u>	<u>(201,549)</u>	<u>(300,650)</u>	<u>(130,052)</u>	<u>(141,155)</u>	<u>(280,298)</u>	<u>(97,858)</u>	<u>(132,908)</u>	<u>(80,258)</u>	<u>(2,204,497)</u>
ADJUSTMENTS:														
3200 MORTGAGE		-	-	-	-	-	-	-	-	-	-	-	-	-

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	Oct-02	Nov-02	Dec-02	Jan-03	Feb-03	Mar-03	Apr-03	May-03	Jun-03	Jul-03	Aug-03	Sep-03	BUDGET	FY 2003
DEBT RETIREMENT														-
1420 TRANSMITTER EQUIPMENT							-	-	-	-	-	-	-	-
1350 COMPUTER EQUIPMENT			-	-	-		-	-					-	-
CAPITAL IMPROVEMENTS														-
EQUIPMENT RESERVE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL ADJUSTMENTS	-	-	-	-	-	-	-	-	-	-	-	-	-	-
ADJUSTED EXCESS INCOME <EXPENSES>	(274,537)	(177,108)	(243,778)	(144,346)	(201,549)	(300,650)	(130,052)	(141,155)	(280,298)	(97,858)	(132,908)	(80,258)	(2,204,497)	