

**PACIFICA FOUNDATION**  
**BUDGET FISCAL YEAR 2004**

**PACIFICA FOUNDATION**  
**CONSOLIDATED BUDGET**  
**FISCAL 2003-2004**

**REVENUE AND EXPENSE SUMMARY**

	<b>GRAND TOTAL 1</b>	<b>NATIONAL OFFICE 2</b>	<b>TOTAL PROG SVCS 3</b>	<b>KPFA BERKELEY 4</b>	<b>KPKF LOS ANGELES 5</b>	<b>KPFT HOUSTON 6</b>	<b>WBAI NEW YORK 7</b>	<b>WPFW D.C. 8</b>	<b>PRA LOS ANGELES 9</b>
<b>REVENUE</b>									
1.0 LISTENERSHIP	11,458,484	184,000	11,274,484	3,326,811	2,582,349	1,214,995	2,500,000	1,435,112	215,218
1.1 MAJOR DONATIONS	460,023	20,000	440,023	148,669	129,600	6,754	150,000	5,000	
1.2 MATCHING CORPORATE	39,213	7,500	31,713		6,000	13,798	11,000	915	
1.3 AFFILIATES-INTEREST	144,719		144,719	54,417	1,200		3,000	1,165	84,937
1.6 SALES	70,000		70,000						70,000
1.7 COMM. EVENTS	132,443		132,443	23,813	15,000	22,223	50,000	20,822	585
1.8 WEBSITE INCOME	90,367		90,367				90,367		
1.10 CRAFTS-AIR-SALES	561,993		561,993	155,000			228,000		178,993
<b>SUB-TOTAL REVENUE</b>	<b>12,957,242</b>	<b>211,500</b>	<b>12,745,742</b>	<b>3,708,709</b>	<b>2,734,149</b>	<b>1,257,770</b>	<b>3,032,367</b>	<b>1,463,014</b>	<b>549,733</b>
<b>GRANTS &amp; CONTRACTS</b>									
1.12 GRANTS INCOME	51,995		51,995	7,000			30,000	14,995	
1.13 SCA-CONTRACT MANAGEMENT	10,000		10,000				10,000		
1.14 GRANTS CPB	1,377,311		1,377,311	289,616	371,736	79,114	391,021	245,824	
1.15 GRANTS CONTRACT MAINT	76,544		76,544		75,000	1,544			
1.16 SCA-SBU INCOME	300,000	300,000							
1.17 GRANT INCOME-NON-OPERATING	25,000		25,000	25,000					
<b>TOTAL CONTRACTS</b>	<b>1,840,849</b>	<b>300,000</b>	<b>1,540,849</b>	<b>321,616</b>	<b>446,736</b>	<b>80,657</b>	<b>431,021</b>	<b>260,819</b>	
<b>GRAND TOTAL REVENUE</b>	<b>14,798,091</b>	<b>511,500</b>	<b>14,286,591</b>	<b>4,030,325</b>	<b>3,180,885</b>	<b>1,338,427</b>	<b>3,463,388</b>	<b>1,723,833</b>	<b>549,733</b>
<b>EXPENDITURES</b>									
2.0 PAYROLL COSTS -SALARIES	5,064,351	647,094	4,417,257	1,515,023	929,259	440,091	775,231	426,891	330,763
2.1 PAYROLL COSTS -FRINGE BENEFIT	1,528,227	204,977	1,323,250	449,664	271,185	129,606	267,288	103,769	101,739
2.2 CONSULTANTS	217,614	106,300	111,314	19,704	18,000		30,000	34,600	9,010
2.3 ADMINISTRATIVE	3,020,978	695,090	2,325,887	424,386	543,450	192,189	779,056	329,620	57,186
2.4 PROGRAMMING	1,675,165	734,900	940,265	180,197	238,000	71,713	266,891	115,144	68,320
2.5 DEVELOPMENT	1,499,163	152,000	1,347,163	264,329	241,873	90,749	393,403	244,593	112,216
2.6 COMMUNITY EVENTS	148,710		148,710	72,072	2,000	6,114	51,524	5,000	12,000
2.7 COMPUTER EQUIPMENT	1,500		1,500						1,500
<b>TOTAL EXPENSES</b>	<b>13,157,708</b>	<b>2,540,361</b>	<b>10,617,346</b>	<b>2,925,375</b>	<b>2,243,767</b>	<b>930,461</b>	<b>2,563,393</b>	<b>1,259,616</b>	<b>694,734</b>
<b>OPERATING REVENUE</b>	<b>1,640,383</b>	<b>-2,028,861</b>	<b>3,669,244</b>	<b>1,104,950</b>	<b>937,118</b>	<b>407,966</b>	<b>899,995</b>	<b>464,217</b>	<b>-145,001</b>
<b>CENTRAL SERVICES NATIONAL @19%</b>		<b>2,186,030</b>	<b>2,186,030</b>	<b>665,362</b>	<b>490,646</b>	<b>242,999</b>	<b>500,000</b>	<b>287,022</b>	
<b>EXCESS REVENUE OVER EXPENSES</b>	<b>1,640,383</b>	<b>157,168</b>	<b>1,483,215</b>	<b>439,588</b>	<b>446,471</b>	<b>164,967</b>	<b>399,995</b>	<b>177,194</b>	<b>-145,001</b>
<b>NET SURPLUS/(DEFICIT)</b>	<b>1,640,383</b>	<b>157,168</b>	<b>1,483,215</b>	<b>439,588</b>	<b>446,471</b>	<b>164,967</b>	<b>399,995</b>	<b>177,194</b>	<b>-145,001</b>

**PACIFICA FOUNDATION  
CASH AND CAPITAL BUDGETS  
FISCAL 2003-2004**

**CASH AND CAPITAL BUDGET**

	<b>GRAND TOTAL</b>	<b>NATIONAL</b>	<b>TOTAL</b>	<b>KPFA</b>	<b>KPFK</b>	<b>KPFT</b>	<b>WBAI</b>	<b>WPFW</b>	<b>PRA</b>
3.6 Legal Expenses	0	291,000	(291,000)		(57,000)	(47,000)	(125,000)	(62,000)	
3.7 Computer Equipment	-29,937	(5,000)	(24,937)	(9,737)		(7,500)	(3,700)	(4,000)	
3.8 Capital Improvements	-152,640	(6,000)	(146,640)	(3,040)	(127,000)		(10,000)	(6,600)	
3.9 Transmitter	-58,531	-	(58,531)	(50,195)		(336)	(8,000)		
3.10 Equipment Reserve	-52,123		(52,123)	(29,685)	(22,438)			-	
3.11 Mortgage	-79,167	-	(79,167)	(79,167)					
3.12 Support for PRA		(150,000)	150,000						150,000
3.13 Debt Retirement	-270,534	(287,168)	16,634	16,634					
	-								
<b>NET CASH AND CAPITAL</b>	<b>(642,932)</b>	<b>(157,168)</b>	<b>(485,764)</b>	<b>(155,190)</b>	<b>(206,438)</b>	<b>(54,836)</b>	<b>(146,700)</b>	<b>(72,600)</b>	<b>150,000</b>
	-								
<b>SURPLUS(DEFICIT) BEFORE DEP</b>	<b>997,451</b>	<b>0</b>	<b>997,451</b>	<b>284,398</b>	<b>240,034</b>	<b>110,131</b>	<b>253,295</b>	<b>104,594</b>	<b>4,999</b>