

PACIFICA FOUNDATION  
 \*UNAUDITED INCOME STATEMENT - COMBINED  
 FOR THE THREE MONTHS ENDING DECEMBER 31, 2003  
 BUDGET VS ACTUALS

	THREE MONTH BUDGET VS ACTUAL VARIANCE 2	THREE MONTH BUDGET 3	ANNUAL BUDGET 4	THREE MONTH ACTUAL TOTALS 5	NATIONAL OFFICE 6	TOTAL STATIONS/ ARCHIVE 7	KPFA BERKELEY 8	KPFK LOS ANGELES 9	KPFT HOUSTON 10	WBAI NEW YORK 11	WPFW D.C. 12	PRA LOS ANGELES 13
<b>1. REVENUE</b>												
1.0 Listener Support	890,860	2,864,621	11,458,484	3,755,481	-	3,755,481	1,014,140	832,591	370,861	905,998	516,656	115,235
1.1 Donations	(19,661)	77,506	310,023	57,845	20,857	36,988	15,669	-	-	21,152	-	167
1.2 Corporate Match	(4,834)	9,803	39,213	4,969	-	4,969	117	-	2,798	1,515	539	-
1.3 Interest/Other Income	(11,189)	36,180	144,719	24,991	-	24,991	12,103	-	-	12,800	-	88
1.4 List Rental Income	190	-	-	190	190	-	-	-	-	-	-	-
1.5 Sales Income - PNP-Affiliates	(63)	17,500	70,000	17,437	-	17,437	-	-	-	-	-	17,437
1.6 Community Events	(7,649)	33,111	132,443	25,462	-	25,462	3,813	-	10,223	3,103	4,385	3,938
1.7 Web Site Income	(2,592)	22,592	90,367	20,000	-	20,000	-	-	-	20,000	-	-
1.8 Community Events--Rothenberg	8,180	57,000	228,000	65,180	-	65,180	-	-	-	65,180	-	-
1.9 Major Donor Income	7,025	37,500	150,000	44,525	-	44,525	20,600	-	1,250	22,675	-	-
1.10 Sales-PRA	(13,703)	44,748	178,993	31,045	-	31,045	-	-	-	-	-	31,045
1.11 Community Events-Crafts Fair	109,436	38,750	155,000	148,186	-	148,186	148,186	-	-	-	-	-
<b>SUB- TOTAL REVENUE</b>	<b>956,001</b>	<b>3,239,311</b>	<b>12,957,242</b>	<b>4,195,311</b>	<b>21,047</b>	<b>4,174,264</b>	<b>1,214,628</b>	<b>832,591</b>	<b>385,132</b>	<b>1,052,423</b>	<b>521,580</b>	<b>167,910</b>
Grants and Contracts												
1.14 Grants Income	4,630	12,999	51,995	17,629	5,000	12,629	7,000	-	1,544	-	3,500	585
1.15 SCA-Contract Management	(2,500)	2,500	10,000	-	-	-	-	-	-	-	-	-
1.16 Grants--CPB	46,969	344,328	1,377,311	391,296	95,036	296,260	72,407	67,284	14,320	97,755	44,494	-
1.17 Grants-Contract Maint.	(19,136)	19,136	76,544	-	-	-	-	-	-	-	-	-
1.18 SCA-SCB Income	-	75,000	300,000	97,500	97,500	-	-	-	-	-	-	-
1.19 Grant Income-Non-Operating	-	6,250	25,000	-	-	-	-	-	-	-	-	-
<b>TOTAL CONTRACTS</b>	<b>29,963</b>	<b>460,213</b>	<b>1,840,850</b>	<b>506,425</b>	<b>197,536</b>	<b>308,889</b>	<b>79,407</b>	<b>67,284</b>	<b>15,864</b>	<b>97,755</b>	<b>47,994</b>	<b>585</b>
<b>2.0 TOTAL REVENUE</b>	<b>985,963</b>	<b>3,699,523</b>	<b>14,798,092</b>	<b>4,701,736</b>	<b>218,583</b>	<b>4,483,153</b>	<b>1,294,035</b>	<b>899,875</b>	<b>400,996</b>	<b>1,150,178</b>	<b>569,574</b>	<b>168,495</b>
<b>3.0 EXPENDITURES</b>												
3.1 Salaries & Related	(116,300)	1,703,049	6,812,194	1,819,348	285,420	1,533,928	482,774	302,877	132,469	381,383	144,408	90,017
3.2 Administrative	(38,745)	755,245	3,020,978	793,989	231,658	562,331	122,545	86,887	56,728	198,673	85,314	12,184
3.3 Programming	24,971	417,965	1,671,858	392,994	256,423	136,571	46,177	19,135	15,393	37,822	9,007	9,037
3.4 Development	37,510	374,791	1,499,163	337,281	27,015	310,266	82,039	29,161	24,707	55,656	75,878	42,825
3.5 Community Events	(48,692)	38,004	152,016	86,696	-	86,696	64,723	2,175	5,364	12,879	1,555	-
3.6 Computer Related Expenses	375	375	1,500	-	-	-	-	-	-	-	-	-
<b>4.0 TOTAL EXPENSES</b>	<b>(140,881)</b>	<b>3,289,427</b>	<b>13,157,709</b>	<b>3,430,308</b>	<b>800,516</b>	<b>2,629,792</b>	<b>798,258</b>	<b>440,235</b>	<b>234,661</b>	<b>686,413</b>	<b>316,162</b>	<b>154,063</b>
<b>5.0 OPERATING REVENUE</b>	<b>861,333</b>	<b>410,096</b>	<b>1,640,383</b>	<b>1,271,428</b>	<b>(581,933)</b>	<b>1,853,361</b>	<b>495,777</b>	<b>459,640</b>	<b>166,335</b>	<b>463,765</b>	<b>253,412</b>	<b>14,432</b>
<b>6.0 CENTRAL SERVICES</b>					<b>703,661</b>	<b>703,661</b>	<b>201,379</b>	<b>143,579</b>	<b>74,172</b>	<b>181,200</b>	<b>103,331</b>	<b>-</b>
<b>7.0 NET SURPLUS/(DEFICIT)</b>	<b>861,333</b>	<b>410,096</b>	<b>1,640,383</b>	<b>1,271,428</b>	<b>121,728</b>	<b>1,149,700</b>	<b>294,398</b>	<b>316,061</b>	<b>92,163</b>	<b>282,565</b>	<b>150,081</b>	<b>14,432</b>

PACIFICA FOUNDATION  
 UNAUDITED CASH AND CAPITAL STATEMENT - COMBINED  
 FOR THE THREE MONTHS ENDING DECEMBER 31, 2003  
 BUDGET VS ACTUALS

**CASH AND CAPITAL BUDGET**

	Variance	3 Month Budget	Annual Budget	3 Month Actuals	National	Total Stations	KPFA	KPFF	KPFT	WBAI	WPFW	PRA
3.6 Legal Expenses-Special Assessments		-			291,000	(291,600)	-	(57,600)	(47,000)	(125,000)	(62,000)	
3.7 Computer Equipment	3,132	(7,484)	(29,937)	(4,352)		(4,352)	(4,352)					
3.8 Capital Improvements	(22,545)	(38,160)	(152,640)	(60,705)		(60,705)	(2,620)	(58,085)				
3.9 Transmitter	14,633	(14,633)	(58,531)	-		-						
3.10 Equipment Reserve	(6,108)	(13,031)	(52,123)	(19,139)	(1,731)	(17,408)			(1,324)	(15,607)	-	(477)
3.11 Mortgage	1	(19,792)	(79,167)	(19,791)		(19,791)	(19,791)					
3.12 Support for PRA	-	-		-	(43,287)	43,287						43,287
3.13 Debt Retirement	(136,302)	(67,634)	(270,534)	(203,935)	(203,935)	-					-	
						-						
<b>NET CASH AND CAPITAL</b>	<b>(147,189)</b>	<b>(160,733)</b>	<b>(642,932)</b>	<b>(307,922)</b>	<b>42,047</b>	<b>(350,569)</b>	<b>(26,763)</b>	<b>(115,685)</b>	<b>(48,324)</b>	<b>(140,607)</b>	<b>(62,000)</b>	<b>42,810</b>
<b>SURPLUS(DEFICIT) BEFORE DEP</b>	<b>714,144</b>	<b>249,363</b>	<b>997,451</b>	<b>963,507</b>	<b>163,775</b>	<b>799,132</b>	<b>267,636</b>	<b>200,376</b>	<b>43,839</b>	<b>141,958</b>	<b>88,081</b>	<b>57,242</b>

\* Statement prepared without audit and subject to adjustments and changes by year-end audit.