

PACIFICA FOUNDATION
NATIONAL OFFICE
ADJUSTED BUDGET FY 2004

National Office Budget FY 2004

	2/27/04 9:22 AM	PERIOD Oct-03	PERIOD Nov-03	PERIOD Dec-03	PERIOD Jan-04	PERIOD Feb-04	PERIOD Mar-04	PERIOD Apr-04	PERIOD May-04	PERIOD Jun-04	PERIOD Jul-04	PERIOD Aug-04	PERIOD Sep-04	TOTAL BUDGET FY 2004
SUMMARY														
INCOME														
LISTENER SUPPORT		10,000	15,000	15,000	-	-	37,000	32,000	2,000	2,000	37,000	32,000	2,000	184,000
MAJOR DONATIONS		-	-	10,000	-	-	10,000	-	-	-	-	-	-	20,000
MATCHING GIFTS-CORPORATE		-	5,000	-	-	1,000	-	500	-	1,000	-	-	-	7,500
INTEREST INCOME		-	-	-	-	-	-	-	-	-	-	-	-	-
LIST RENTAL		-	-	-	-	-	-	-	-	-	-	-	-	-
RENTAL INCOME		-	-	-	-	-	-	-	-	-	-	-	-	-
COMMUNITY EVENTS		-	-	-	-	-	-	-	-	-	-	-	-	-
GRANT INCOME		-	-	-	-	-	-	-	-	-	-	-	-	-
SCA CONTRACTS		-	-	-	-	-	-	-	-	-	-	-	-	-
SCA-CONTRACT MAINT.		25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	300,000
		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME		35,000	45,000	50,000	25,000	26,000	72,000	57,500	27,000	28,000	62,000	57,000	27,000	511,500
EXPENSES														
SALARIES & RELATED		72,984	71,175	72,072	73,107	70,050	73,423	73,423	70,008	69,558	66,707	64,524	75,039	852,071
ADMINISTRATIVE		39,852	58,597	55,013	45,591	96,136	70,901	55,901	42,101	72,951	42,601	42,551	72,901	695,090
PROGRAMMING		133,100	19,800	134,000	27,300	27,300	140,600	19,800	19,800	133,100	25,500	27,300	27,300	734,900
DEVELOPMENT		-	-	-	-	-	23,000	23,000	53,000	-	-	53,000	-	152,000
CONSULTANTS		16,400	8,900	6,400	8,900	6,400	8,900	6,400	6,400	6,400	6,400	9,400	15,400	106,300
		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL OPERATING EXPENSES		(262,336)	(158,471)	(267,485)	(154,898)	(199,885)	(316,824)	(178,524)	(191,309)	(282,008)	(141,208)	(196,774)	(190,640)	(2,540,361)
CENTRAL SERVICES INCOME		182,169	182,169	182,169	182,169	182,169	182,169	182,169	182,169	182,169	182,169	182,169	182,169	2,186,030
OTHER INCOME		35,000	45,000	50,000	25,000	26,000	72,000	57,500	27,000	28,000	62,000	57,000	27,000	511,500
NET SURPLUS(EXPENSE)		(45,167)	68,698	(35,315)	52,271	8,284	(62,655)	61,145	17,861	(71,839)	102,961	42,395	18,530	157,168
INCOME														
5000 LISTENER SUPPORT		10,000	15,000	15,000	-	-	37,000	32,000	2,000	2,000	37,000	32,000	2,000	184,000
5001 MAJOR DONATIONS		-	-	10,000	-	-	10,000	-	-	-	-	-	-	20,000
5020 MATCHING GIFTS-CORPORATE		-	5,000	-	-	1,000	-	500	-	1,000	-	-	-	7,500
5600 INTEREST INCOME		-	-	-	-	-	-	-	-	-	-	-	-	-
5601 LIST RENTAL		-	-	-	-	-	-	-	-	-	-	-	-	-
5660 RENTAL INCOME		-	-	-	-	-	-	-	-	-	-	-	-	-
5750 COMMUNITY EVENTS		-	-	-	-	-	-	-	-	-	-	-	-	-
5760 CRAFTS FAIR/ROTHENBERG		-	-	-	-	-	-	-	-	-	-	-	-	-
5800 GRANTS INCOME		-	-	-	-	-	-	-	-	-	-	-	-	-
5801 DEBT RETIREMENT		-	-	-	-	-	-	-	-	-	-	-	-	-
5900 SCA-CONTRACT MAINT.		25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	300,000
5901 SCA-SUBSIDY GRANT		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL INCOME		35,000	45,000	50,000	25,000	26,000	72,000	57,500	27,000	28,000	62,000	57,000	27,000	511,500
EXPENSES														
SALARIES AND RELATED EXP.														
6000 GROSS SALARIES		56,970	55,289	56,122	57,159	54,726	54,726	54,726	54,726	54,726	49,309	49,309	49,309	647,094
6100 FICA TAXES		4,358	4,230	4,293	4,373	4,187	4,187	4,187	4,187	4,187	3,772	1,016	-	42,974
6101 SUI TAXES		2,092	2,092	2,092	2,092	2,092	2,092	2,092	2,092	1,642	1,479	2,052	1,725	23,634
6101 PENSION/403B CONTRIBUTIONS		625	625	625	625	625	625	625	625	625	625	625	625	7,500
6200 HEALTH BENEFITS		8,939	8,939	8,939	8,859	8,420	11,794	11,794	8,379	8,379	11,522	11,522	23,380	130,868
6201 CHILD CARE		-	-	-	-	-	-	-	-	-	-	-	-	-
6300 CONSULTANTS		16,400	8,900	6,400	8,900	6,400	8,900	6,400	6,400	6,400	6,400	9,400	15,400	106,300
6305 CONSULTANT RELATED EXPENSES		-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL SAL. & RELATED		89,384	80,075	78,472	82,007	76,450	82,323	79,823	76,408	75,958	73,107	73,924	90,439	958,371

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SUMMARY														
ADMINISTRATIVE EXPENSES														
6430 EXECUTIVE COMMITTEE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6445 LIST RENTAL	350	350	350	350	350	350	350	350	350	350	350	350	350	4,200
6500 TELEPHONE	2,017	3,958	5,046	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	29,021
6500 TELEPHONE - CONFERENCES	-	-	3,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
6501 TELEPHONE RADIO LINES	1,534	300	1,159	2,322	350	350	350	350	350	350	350	350	400	8,165
6510 POSTAGE-REGULAR	136	136	136	136	136	136	136	136	136	136	136	136	136	1,632
6511 POSTAGE-MESSENGER	200	200	500	200	200	200	200	500	200	550	200	150	450	3,550
6520 ASSOCIATIONS/PERIODICAL	325	-	-	-	-	-	-	-	-	-	-	-	-	325
6530 PROFESSIONAL SERVICES - AUDIT	-	20,000	-	-	-	15,000	15,000	10,000	-	-	-	-	-	60,000
6530 PROFESSIONAL SERVICES - LEGAL	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	60,000
6531 INSURANCE - GEN LIAB/GEN/D&O LIAB	14,865	14,246	17,200	17,200	17,200	17,632	17,632	17,632	17,632	17,632	17,632	17,632	17,632	204,135
6560 INTEREST-MORTGAGE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6570 BANK/FINANCE/PAYROLL CHARGES	2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700	2,700	3,200	3,200	3,200	3,200	34,400
6571 CONFERENCES/TRAINING	525	-	-	-	-	4,000	4,000	3,500	-	-	-	-	-	12,025
6580 TRAVEL	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000
6581 TRAVEL-LOCAL	50	50	50	320	-	320	-	-	-	-	-	-	-	790
6590 TRAVEL/NATL BOARD MTGS	-	-	-	-	-	30,000	-	-	-	30,000	-	-	30,000	90,000
6591 LOCAL BOARD	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6600 OFFICE SUPPLIES	592	98	1,160	1,700	700	10,000	700	700	700	700	700	700	700	18,450
6605 SHIPPING & PACKING	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6610 STUDIO/OFFICE RENT	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	36,000
6620 PROPERTY/SALES TAXES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6625 UNRELATED BUSINESS TAX	-	-	7,153	-	-	4,710	-	-	-	-	-	-	-	11,863
6631 RENT & LEASE OF EQUIP.	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	1,300	15,600
6640 UTILITIES	400	400	400	400	400	400	1,200	1,200	1,200	1,200	1,200	1,200	1,200	10,400
6641 UTILITIES TOWER	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6650 MAINTENANCE NON-TECHNICAL	500	500	500	1,350	400	400	400	400	400	400	400	400	400	6,050
6660 OTHER ADMINISTRATIVE	1,133	1,133	1,133	1,133	2,087	1,133	1,133	1,133	1,133	1,133	1,133	1,133	1,133	14,544
6661 RENTAL PROPERTY EXP.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6662 PERSONNEL SEARCH	225	226	226	100	283	500	-	-	-	-	-	-	-	1,560
6663 EMPLOYEE RELATIONS/RELOCATION	-	-	-	380	-	-	-	-	-	-	-	-	-	380
6665 COMPUTER MAINTENANCE	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	12,000
6666 CAC TRAINING EXPENSES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL ADMINISTRATIVE	39,852	58,597	55,013	45,591	96,136	70,901	55,901	42,101	72,951	42,601	42,551	72,901	695,090	
PROGRAMMING EXPENSES														
6670 NEWS SERVICES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6671 NEWS DEPARTMENT	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6672 SUPPLIES WIRE MACHINE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6673 SATELLITE INTERCONNECT	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	6,300	75,600
6681 MAINTENANCE ENGINEER	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6690 PRE-RECORDED MATERIAL	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6694 DEMOCRACY NOW	113,300	-	113,300	-	-	113,300	-	-	113,300	-	-	-	-	453,200
6694 DEMOCRACY NOW - ISDN LINE/PHONE	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000
6698 WEB SITE EXPENSES	2,000	2,000	2,900	2,000	2,000	2,000	2,000	2,000	2,000	200	2,000	2,000	2,000	23,100
6700 TAPES & SUPPLIES	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6701 OTHER PROGRAMMING	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	15,000	15,000	15,000	15,000	112,500
6703 APPRENTICESHIP & TRAINING	-	-	-	7,500	7,500	7,500	-	-	-	-	-	-	-	22,500
6711 MKTG/PROMO PRINTING	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6731 MKTG/PROMO POSTAGE	-	-	-	-	-	-	-	-	-	-	-	-	-	-
6734 MKTG/PROMO MAILING SERV.	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	133,100	19,800	134,000	27,300	27,300	140,600	19,800	19,800	133,100	25,500	27,300	27,300	734,900	

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SUMMARY														
DEVELOPMENT EXPENSES														
6710	PRINTING-REGULAR	-	-	-	-	-	13,400	13,400	35,000	-	-	35,000	-	96,800
6712	PRINTING RENEWALS	-	-	-	-	-	-	-	-	-	-	-	-	-
6720	FUNDRAISING TRAVEL	-	-	-	-	-	-	-	-	-	-	-	-	-
6721	TELEMARKETING	-	-	-	-	-	-	-	-	-	-	-	-	-
6730	CAGING COSTS RENEWALS/EFT	-	-	-	-	-	-	-	-	-	-	-	-	-
6732	POSTAGE-SUBSCRIPTIONS	-	-	-	-	-	-	-	-	-	-	-	-	-
6733	MAILING SERVICES-RENEWALS	-	-	-	-	-	-	-	-	-	-	-	-	-
6735	SUBS-POSTAGE DUE	-	-	-	-	-	-	-	-	-	-	-	-	-
6740	SUBSCRIPTIONS SUPPLIES	-	-	-	-	-	-	-	-	-	-	-	-	-
6742	COMPUTER SUPPLIES	-	-	-	-	-	-	-	-	-	-	-	-	-
6750	PREMIUMS	-	-	-	-	-	-	-	-	-	-	-	-	-
6751	FUND DRIVE EXPENSES	-	-	-	-	-	-	-	-	-	-	-	-	-
6752	PREMIUM-SHIPPIG/PACKAGING	-	-	-	-	-	-	-	-	-	-	-	-	-
6760	ADVERTISING/PROMOTION	-	-	-	-	-	-	-	-	-	-	-	-	-
6770	MARKETING/CATALOG	-	-	-	-	-	-	-	-	-	-	-	-	-
6771	DIRECT MAIL-PRINTING	-	-	-	-	-	-	-	-	-	-	-	-	-
6772	DIRECT MAIL-POSTAGE	-	-	-	-	-	9,600	9,600	18,000	-	-	18,000	-	55,200
6781	MAJOR DONOR EXPENSES	-	-	-	-	-	-	-	-	-	-	-	-	-
6780	OTHER DEVELOPMENT	-	-	-	-	-	-	-	-	-	-	-	-	-
	TOTAL DEVELOPMENT	-	-	-	-	-	23,000	23,000	53,000	-	-	53,000	-	152,000
COMMUNITY EVENTS														
6790	COMMUNITY EVENTS	-	-	-	-	-	-	-	-	-	-	-	-	-
6791	CRAFTS FAIR	-	-	-	-	-	-	-	-	-	-	-	-	-
	TOTAL C/E	-	-	-	-	-	-	-	-	-	-	-	-	-
	TOTAL EXPENSES	(262,336)	(158,471)	(267,485)	(154,898)	(199,885)	(316,824)	(178,524)	(191,309)	(282,008)	(141,208)	(196,774)	(190,640)	(2,540,361)
	CENTRAL SERVICE AND OTHER INCOME	217,169	227,169	232,169	207,169	208,169	254,169	239,669	209,169	210,169	244,169	239,169	209,169	2,697,530
	NET SURPLUS (DEFICIT)	(45,167)	68,698	(35,315)	52,271	8,284	(62,655)	61,145	17,861	(71,839)	102,961	42,395	18,530	157,168
CAPITAL BUDGET														
	DEBT RETIREMENT-INCOME		172,000	57,000		62,000								291,000
	CAPITAL IMPROVEMENTS	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(6,000)
	COMPUTER EQUIPMENT	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(417)	(5,000)
	SUPPORT FOR PRA		(50,000)				(50,000)				(50,000)			(150,000)
	LEGAL PAYMENTS	(120,000)	(85,000)	(68,000)	(14,168)									(287,168)
	NET CAPITAL AND CASH BUDGET	(120,917)	36,083	(11,917)	(15,085)	61,083	(50,917)	(917)	(917)	(917)	(50,917)	(917)	(917)	(157,168)
	NET SURPLUS-(DEFICIT) AFTER ADJ	(166,083)	104,781	(47,232)	37,186	69,367	(113,572)	60,229	16,944	(72,756)	52,045	41,478	17,613	0