PACIFICA FOUNDATION

Financial Statements and Report of Independent Certified Public Accountants For the Year Ended September 30, 2000

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PACIFICA FOUNDATION

For the Year Ended September 30, 2000

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors Pacifica Foundation

We have audited the accompanying statement of financial position of the Pacifica Foundation (a nonprofit organization) as of September 30, 2000, and the related statements of activities, and cash flows, for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Pacifica Foundation as of September 30, 2000, and the changes in its net assets and its cash flows for the year then ended in conformity with generally accepted accounting principles.

The Combining Statements of Financial Position, Activities, Functional Expenses and Miscellaneous Income on pages 16 through 21 are not a required part of the basic financial statements of Pacifica Foundation but are supplementary information. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurements and presentations of the supplementary information. However, we did not audit the information and express no opinion on it.

untis & Company, P.C.

Greenbelt, MD

February 10, 2001

PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2000

CURRENT ASSETS	
Cash in bank	\$ 616,498
Investments	1,573,638
Receivable	309,123
Prepaid expenses	43,479
Total Current Assets	2,542,738
PROPERTY AND EQUIPMENT	
Land	632,428
Furniture and fixtures	299,455
Equipment	5,846,569
Building improvement	2,645,270
Leasehold improvements	723,204
	10,146,926
Less: Accumulated depreciation	(5,590,578)
Net Property and Equipment	4,556,348
OTHER ASSETS	· · · · · · · · · · · · · · · · · · ·
Other assets, including deposits	115,468
Program endowment	810,886
Total Other Assets	926,354
TOTAL ASSETS	\$ 8,025,440

PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2000

CURRENT LIABILITIES	
Accounts payable and accrued expenses	\$ 1,099,382
Deferred grant income	85,453
Loans and contracts payable	72,391
Deferred income	17,500
Deposits	45,947
Total Current Liabilities	1,320,673
LONG - TERM DEBT, NET OF CURRENT MATURITIES	306,250
TOTAL LIABILITIES	1,626,923
NET ASSETS	
Unrestricted	6,032,462
Permanently restricted	366,055
Total Net Assets	6,398,517
TOTAL LIABILITIES AND NET ASSETS	\$ 8,025,440

PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION AS OF SEPTEMBER 30, 2000

UNRESTRICTED REVENUE	
Listener support/donations	\$ 8,195,175
Grants	1,566,473
SCA income	604,500
Community events	423,305
Miscellaneous income	688,721
Total Unrestricted Revenue	11,478,174
EXPENSES	
	5.066.460
Salaries & related expenses	5,066,460
Telecommunications	947,883
Marketing	1,453,436
Occupancy	1,553,024
Professional services	1,280,888
Other	575,213
Total Expenses	10,876,904
CHANGE IN UNRESTRICTED NET ASSETS	601,270
NET ASSETS- BEGINNING OF YEAR	_ 5,797,247
NET ASSETS- END OF YEAR	\$ 6,398,517

PACIFICA FOUNDATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED SEPTEMBER 30, 2000

		Total
CASH FLOWS FROM OPERATING ACTIVITIES:		
Increase in net assets:	\$	601,270
Adjustments to reconcile change in net assets to		
net cash provided by operating activities:		
Depreciation & amortization		487,629
Unrealized gain of investments		(65,513)
Changes in assets & liabilities:		
Increase in accounts receivable		(32,878)
Increase in prepaid expenses		(5,798)
Decrease in other assets		14,695
Increase in accounts payable and accrued expenses		255,631
Increase in deferred grant income		33,385
Increase in deferred income-other		7,470
NET CASH PROVIDED BY OPERATING ACTIVITIES:		1,295,891
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchase of property & equipment		(287,642)
Purchase of investments		(719,953)
Increase in endowment funds		(295,416)
NET CASH USED FOR INVESTING ACTIVITIES:	(1,303,011)
CASH FLOWS USED FOR FINANCING ACTIVITIES:		
Payments on loans and contracts		(106,812)
NET DECREASE IN CASH		(113,932)
CASH AT BEGINNING OF YEAR		730,430
CASH AT END OF YEAR	\$	616,498

The accompanying notes are an integral part of these financial statements.

1. Nature of Activities and Summary of Significant Accounting Policies:

Organization and Description of Operations

Pacifica Foundation (Foundation) was organized in 1949 and currently operates, on a not-for-profit basis, five FM radio stations and maintain a program tape library. The tape library is used to sell and rent taped programs.

The financial statements include the operations of the following divisions:

- Radio Station KPFA Berkeley, California
- Radio Station KPFK Los Angeles, California
- Radio Station KPFT Houston, Texas
- Radio Station WBAI New York, New York
- Radio Station WPFW Washington, D.C.
- Pacifica Foundation National Units

All significant inter-division accounts have been eliminated.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

<u>Allocation of Administrative Expenses</u> – Administrative payroll is allocated among the various functions in accordance with estimated time devoted to each function based on recent time studies. Other allowable administrative expenses are allocated to programs in accordance with either the allocation of administrative salaries, square footage or ratio of expense.

<u>Unrestricted net assets</u> – Net assets that are not subject to donor-imposed stipulations.

1. Nature of Activities and Summary of Significant Accounting Policies: (continued)

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may or will be met, either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investments for general or specific purposes.

Contributions

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value. Unconditional promises to give due in subsequent year are reported at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises are to be received.

Income Recognition from Grants and Earmarked Funds

Funds received under grants from various governmental agencies and private sources are shown as deferred income when received. These amounts are recorded as income when the funds are disbursed in accordance with grant provisions in order to more closely match revenue with the related expenditure.

Income Taxes

The Foundation has qualified as a tax-exempt organization under Section 501 (c)(3) of the Internal Revenue Code and therefore has made no provision for Federal income taxes.

1. Nature of Activities and Summary of Significant Accounting Policies: (continued)

Using Estimates in Preparing Financial Statements

In preparing financial statements in conformity with generally accepted accounting principles, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenue and expenses during the reported period. Actual results could differ from those estimates.

Property and Equipment

Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor, The Organization reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using the straight-line method.

Intangible Assets

The foundation owns the broadcasting licenses of four of its stations. These licenses were acquired at no cost to the Foundation.

The cost of a broadcasting license was being amortized on a straight-line method over 20 years from the date of acquisition (1977). That license was fully amortized as of September 30, 1997 and, as such, no amortization was charged to operations in the year ended September 30, 2000. (Radio station-WPFW).

2. <u>Investments</u>

Investments, stated at fair market value as of September 30, 2000 consist of the following:

	Cost	Market <u>Value</u>	Unrealized Gain (Loss)
U.S. treasury notes	\$1,433,137	\$1,442,753	\$ 9,616
U.S. government securities	181,796	176,327	(5,469)
Corporate bonds	138,891	115,992	(22,899)
Stocks	414,433	556,311	141,878
Cash	93,141	93,141	-
	\$2,261,398	\$2,384,524	\$123,126
Investments	\$1,585,966	\$ 1,573,638	\$(12,328)
Endowment	675,432	810,886	135,454
	\$2,261,398	\$2,384,524	\$123,126

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended September 30, 2000:

Classification	Investment <u>Return</u>
Interest and dividend income	\$ 104,838
Realized gains	106,612
Unrealized gains	62,700
Total investment return	\$274,150

3. Restricted Cash

In accordance with the provisions of each grant, the funds received are restricted in use and must be used for their intended purposes. In general, the restrictions are that the funds be used for the operation of the radio stations but also contain specific restrictions such as salaries, consulting fees for special events and other similar expenditures. All other revenues are considered to be available for unrestricted use except for various endowments specifically restricted by the donor, and various funds earmarked by the Foundation's Board of Directors for specific projects.

4. Loan & Contracts Payable

Loan & Contracts Payable consisted of the following:

	September Current	er 30, 2000 Long-Term
National Office		
Lease payable for a Pacifica National Programming KU Satellite Dish, secured by equipment, bearing interest at 13% per annum, principle and interest due in monthly installments of \$4,179. The final payment is due November 2000.	\$ 8,224	\$ -
KPFA-FM A 15-year real estate loan secured by land, building and equipment (except for equipment & fixtures funded by an NTIA Grant). The Pacifica Foundation is the borrower; however, all costs associated with the note are charged to KPFA. The terms of the loan call for monthly repayments of principle on a fixed schedule and monthly payments of interest at the bank's prime rate plus 1 % with a 10.5% cap and a 7% floor, The interest rate at September 30, 2000 was 10.50%.	<u>64,167</u>	_306,250
Total Loan & Contracts Payable	<u>\$72,391</u>	\$306,250

Maturities by year of the long-term debt, including the KPFA mortgage payable and the National Office lease payable are:

9/01 - \$72,391 9/02 - \$69,167 9/03 - \$74,167 9/04 - \$79,168 9/05 - thereafter - \$162,917

5. Grant Revenue

Grant revenue was recognized from the following sources:

For the fiscal year ended September 30, 2000:

		Corporation for Public		Charitable Foundation
<u>Unit</u>	<u>Total</u>	Broadcasting	Other Federal	and Other
KPFA	\$ 326,454	\$ 223,024	\$ -	\$103,430
KPFK	269,604	228,572	19,566	21,466
WBAI	485,151	468,546	, -	16,605
KPFT	89,347	89,347	-	_
WPFW	232,574	196,637	12,437	23,500
National Office	163,343		<u> </u>	163,343
	<u>\$1,566,473</u>	<u>\$1,206,126</u>	<u>\$32,003</u>	<u>\$328,344</u>

Federal funding for the Corporation for Public Broadcasting (CPB) has been budgeted through September 2000. Such funding is currently under review by the CPB, and proposals have been made by CBP to cut back or eliminate these funds entirely.

Grant revenue is received for program production, capital equipment acquisition and station operations.

6. Lease Commitments, Offices and Facilities

Studio Rent

The Foundation leases offices and operating facilities under operating leases providing for minimum future rentals at WBAI-FM and WPFW-FM (including national unit, Pacifica National Programming (PNP). Generally, the leases provide that insurance, maintenance and taxes are to be paid by the lessee.

6. Lease Commitments, Offices and Facilities (continued)

Equipment Rental (Towers)

New York-WBAI-FM

WBAI is currently obligated under a radio tower rental agreement entered into in January 1992 for fourteen year at a monthly rental subject to annual cost of consumer price index adjustments.

Washington-WPFW-FM

WPFW is currently obligated under a radio tower rental agreement entered into on January 1, 1988 for fourteen year at a monthly rental subject to annual cost of consumer price index adjustments.

Houston-KPFT-FM

KPFT is currently obligated under a radio tower rental agreement entered into on February 1, 1997, for 2 Year. The lease contains four individual 2-year options to renew under similar terms. The first option to extend automatically became effective on February 1, 1999 for the period February 1, 1999 to February 1, 2001, at a monthly rental of \$2,100.

The future minimum rental payments under leases with remaining non-cancelable terms in excess of one year are:

STUDIO & TOWER RENT

Year Ended	Total	Studio Rent	Tower Rent
9/30/01	\$ 373,324	\$ 213,964	\$159,360
9/30/02	350,484	199,524	150,960
9/30/03	377,304	226,344	150,960
9/30/04	386,244	235,284	150,960
9/30/05-thereafter	2,182,793	2,119,893	62,900
	\$3,670,149	\$2,995,009	\$675,140

7. SCA Income

The Foundation entered into sub carrier agreements, whereby outside companies would be allowed to use a portion of certain Pacifica stations' base bands in order to broadcast signals to the outside companies' subscribers. The initial terms of the agreements were five years from start of operations at each respective station.

Income from the leases is recorded in total at the National Office and allocated to the various stations for special projects as needed and approved by the board.

The IRS determined that this income is not taxable and that the Foundation non-profit status will not be affected.

8. Property and Equipment

Property and equipment includes certain technical equipment acquired with the assistance of government grants. In accordance with the regulations of these grants, the Federal Government retains interest in these assets for a period of 10 Years following the completion of the grant.

At September 30, 2000, the following amounts of assets were owned:

	Approximate Cost	End of 10 Year Period
KPFA (a)	\$221,635	2001
(b)	35,077	2003
(c)	3,000	2004
WPFW (a)	24,504	2003
(b)	34,508	2004
National Office	_15,000	2004
	\$333,724	

9. Central Administrative Services

Central services consist of operating services/expenses provided by the National Office for the various stations. Typically, they consist of such expenses as legal and accounting services, insurance, programming, program distribution, and subscription services paid for by the National Office.

10 Program Endowments, Restricted

The Foundation has received donations, which the grantors and the Foundation's Board intend to hold as endowments. It is management's intention to invest the endowment in various long-term investment instruments. A portion of the annual investment income is intended to be used for various program production activities while the remainder is intended to be retained and used to increase the endowment's "Principal".

11. Commitments and Contingencies

The Foundation is defendant in several lawsuits. Management believes these suits are without merit and intends to vigorously defend its position. Management believes that the resolutions of claims and pending litigation will not have a material effect, individually or in the aggregate, to the financial position, results of operations and cash flows prior to contemplating potential insurance recoveries. Legal counsel has advised management that the range of loss, if any, cannot be reasonable estimated at this time. Accordingly, no provision for possible loss has been made in these financial statements.

12. Communications Attorneys

The Foundation's communications attorneys have advised management that there are no significant pending or threatened litigations, claims, or assessments or other contingencies as to which they are aware.

13. Charitable Remainder Trust

In December 1990 the Foundation was named principle beneficiary of a charitable remainder trust. The terms of the trust calls for monthly percentage of principle payments to named income beneficiaries. Required monthly payments are to be paid first out of trust income, then out of trust principle, with any excess trust income added to principle. Annual trust administrative costs are to be paid out of trust assets. Upon expiration of the trust term of twenty year, or, if earlier, upon the death of the last income beneficiary, trust assets revert to the Foundation. The market value of trust assets at September 30, 2000 was \$168,201.

14. Employee Benefit Plan

The Foundation has a defined contribution salary deferral plan covering substantially all eligible employees. Under the plan, the Foundation contributes two percent of each eligible employee's salary. Plan expenses incurred by the Foundation during the fiscal year ended September 30, 2000 was \$3,025. The plan contribution for the fiscal year was \$38,415.

15. Concentration of Credit Risk

Pacifica Foundation maintains several bank accounts at one bank. Accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$100,000. Cash at this institution exceeded federally insured limits. The amount in excess of the FDIC limit totaled \$159,435 as of September 30, 2000.

16. Berkeley-KPFA Listener Protest – Security And Public Communication Costs

In July, 1999, the Foundation incurred \$440,089 in security and public communications expenses related to a protest staged near the Berkeley station, KPFA. Arrangements were made to enable the station to broadcast from a remote location to secure control over the station's broadcasting stream for FCC licensing requirements. Additionally, an independent security service was hired to protect the assets of the station and the personnel involved. The funds necessary to pay for these expenses were initially provided by the National Office. The Foundation's Governing Board has determined that cost incurred would be repaid over five years. The Foundation Board has also mandated that the fund be repaid by KPFA to the National office only from income not donated to the station such as rentals and other "discretionary" income.

SUPPLEMENTAL INFORMATION

PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION - BY UNIT AS OF SEPTEMBER 30, 2000

		Z ,	NATIONAL					
	Total	Eliminations	STIND	KPFA	KPFK	WBAI	KPFT	WPFW
CURRENT ASSETS								
Cash in bank	\$ 616,498	· ·	\$ 108,004	\$ 276,642	\$ 33,356	\$ 101,043	\$ 60,005	\$ 37,448
Investments	1,573,638	ī	448,054	304,135	529,396	100,828	97,392	93,833
Receivable	309,123	1	78,490	106,710	50,933	48,579	7,630	16,781
Inter-division receivable	1	(1,258,134)	1,258,134	I	ı	1	•	1
Prepaid expenses	43,479	I	ī	41,951	1,082	1	447	ī
Total Current Assets	2,542,738	(1,258,134)	1,892,682	729,438	614,767	250,450	165,473	148,062
PROPERTY AND EQUIPMENT								
Land	632,428		ı	481,069	88,475	ı	62,884	ı
Furniture and fixtures	299,455	•	28,360	103,293	ī	62,468	20,664	84,669
Equipment	5,846,569	ı	829,078	1,702,132	1,013,922	1,092,341	493,948	715,148
Building improvement	2,645,270	I	250,589	1,983,717	295,421	1	115,543	;
Leasehold improvements	723,204	1	116,501	-	7,707	494,471	16,430	88,096
Subtotal	10,146,926		1,224,528	4,270,211	1,405,525	1,649,280	709,469	887,913
Less: Accumulated depreciation	(5,590,578)	1	(570,435)	(2,130,183)	(952,518)	(976,264)	(361,144)	(600,034)
Net Property and Equipment	4 556 348	Ĭ	654 093	2 140 028	453 007	673 016	348 325	287.879
wandaha am farafarran	0.0000		200					
OTHER ASSETS								
Other assets, including deposits	115,468	ı	12,446	1,750	8,971	74,014		18,287
Program endowment	810,886	1	410,979	333,373	66,534	I	I	I
Total Other Assets	926,354	•	423,425	335,123	75,505	74,014	1	18,287

\$ 454,228

\$ 513,798

\$ 997,480

\$ 1,143,280

\$ 3,204,589

(1,258,134) \$2,970,200

\$ 8,025,440

TOTAL ASSETS

STATEMENT OF FINANCIAL POSITION - BY UNIT AS OF SEPTEMBER 30, 2000

		Ĭ	NATIONAL					
CTIBBENT LIABILITIES	Total	Eliminations	SLINO	KPFA	KPFK	WBAI	KPFT	WPFW
A/P and accrued expenses	\$ 1,099,382	ī €^	\$ 404,458	\$ 131,309	\$ 142,151	\$ 264,178	\$ 111,976	\$ 45,310
Loans & contracts payable Deferred grant income	85,453	1 1	33,666	18,703	1 1	33,084	8 1	1 1
Inter-division payable		(1,258,134)	(45,045)	251,715	1,766	(8,673)	369,354	689,017
Loans payable	72,391	i	8,224	64,167	Ĭ	1	1	I
Deferred income	17,500	ı	4,500	ı	10,000	ı	8	3,000
Deposits	45,947	I		1,200	1	1	44,747	•
Total Current Liabilities	1,320,673	(1,258,134)	405,803	467,093	153,917	288,589	526,078	737,327
LONG-TERM DEBT, NET OF	306 250	1		306 250				
CONNENT MATORITES	300,430		I	300,230	1	1		1
TOTAL LIABILITIES	1,626,923	(1,258,134)	405,803	773,343	153,917	288,589	526,078	737,327
NET ASSETS Unrestricted	6.032.452	ı	2,368,332	2.281.246	369.362	708,891	(12,280)	(283 (99)
Permanently restricted	366,065		196,065	150,000	20,000	ı		1
Total Net Assets	6,398,517	I	2,564,397	2,431,246	989,362	708,891	(12,280)	(283,099)
TOTAL LIABILITIES AND NET ASSETS	\$ 8,025,440	\$ (1,258,134)	\$ 2,970,200	\$ 3,204,589	\$ 1,143,279	\$ 997,480	\$ 513,798	\$ 454,228

PACIFICA FOUNDATION STATEMENT OF ACTIVITIES BY DIVISION FOR THE YEAR ENDED SEPTEMBER 30, 2000

			NATIONAL					
UNRESTRICTED REVENUE	Total	Eliminations	UNITS	KPFA	KPFK	WBAI	KPFT	WPFW
Listener support/donations	\$ 8,195,175		\$ 18,915	\$ 2,195,568	\$ 1,581,779	\$ 2,432,045	\$ 843,982	\$ 1,122,886
Central services	i	(1,765,594)	1,765,594	ı	5	ľ	ŧ	t
Miscellaneous	688,721	1	458,080	158,695	49,714	9,274	10,112	2,848
Community events	423,305	F	ı	145,430	36,527	214,615	19,435	7,298
Grants	1,566,473	ı	163,343	326,454	269,604	485,151	89,347	232,574
SCA Income	604,500	1	594,500	2,000	2,000	2,000	2,000	2,000
Total Unrestricted Revenue	11,478,174	(1,765,594)	3,000,432	2,828,147	1,939,624	3,143,085	964,875	1,367,605
EXPENSES								
Salaries & related expenses	5,066,460	1	1,453,586	1,012,569	784,823	1,061,800	368,687	384,995
Telecommunications	947,883	1	167,105	101,392	183,346	329,616	71,430	94,994
Marketing	1,453,436	1	46,453	326,198	226,803	447,538	121,000	285,444
Occupancy	1,553,024	1	327,322	341,304	154,929	425,718	122,488	181,263
Professional services	1,280,888	ŧ	748,556	168,833	117,804	120,831	69,059	55,805
Other	575,213	1	269,728	89,271	77,120	58,561	47,757	32,776
Central services	1	(1,765,594)	3	440,694	343,563	572,152	162,105	247,080
Total Expenses	10,876,904	(1,765,594)	3,012,750	2,480,261	1,888,388	3,016,216	962,526	1,282,357
CHANGE IN UNRESTRICTED NET ASSETS	601,270	ţ	(12,318)	347,886	51,236	126,869	2,349	85,248
NET ASSETS- BEGINNING OF YEAR	5,797,247	r	2,576,715	2,083,362	938,126	582,021	(14,629)	(368,348)
NET ASSETS- END OF YEAR	\$ 6,398,517	ı ∽	\$ 2,564,397	\$ 2,431,248	\$ 989,362	\$ 708,890	\$ (12,280) \$	\$ (283,100)

PACIFICA FOUNDATION STATEMENT OF THE FUNCTIONAL EXPENSES - BY UNIT FOR THE YEAR ENDED SEPTEMBER 30, 2000

					NATIONAL											
PROGRAMMING		Total	Elimi	Eliminations	UNITS		KPEA		KPFK		WBAI		KPFI		WPFW	
Salaries & benefits	\$	1,756,556	€	ı	\$ 625,042	∻ >	648,044	↔	392,412	S	488,428	∽	162,223	≶	65,	65,449
Jelecommunications		027,326			84,438		67,137 255,079		171,095		211 078		99,341		80,749	80,749
Occupancy Professional sarvices		241,230			155 380		50.856		55 447		53.855		38,033		34.	34.050
Other		279,745		i 1	100,057		799,77		74,429		54,775		43,659		78.	28,885
Total Programming		3,917,814		ı	1,038,965		1,129,013		824,123		1,204,841		397,872		361,965	965
MANAGEMENT																
Salaries & benefits		1,280,312		1	712,258		243,017		290,385		424,720		114,293		207,898	868
Telecommunications		45,819		,	66,117		8,553		6,554		22,904		4,337		, ω,	3,472
Occupancy		177,513		1	206,303		51,196		13,944		77,050		20,823		14,	14,501
Professional services		207,057		,	524,476		92,088		26,119		58,937		22,755		7,	7,158
Other		15,061		ı	135,903		6,765		1,514		2,564		2,581		1,(1,637
Total Management		1,725,763		•	1,645,057		401,618		338,515	\$	586,174	S	164,790	8	234,666	999
FUNDRAISING																
Salaries & benefits		576,006		ı	116,287		121,508		102,027		148,650		92,172		111,	111,649
Telecommunications		29,031		1	16,529		5,702		5,097		10,907		2,551		4,	4,773
Marketing		1,406,983		1	46,453		326,198		226,803		447,538		121,000		285,444	444
Occupancy		113,854		•	46,992		34,130		10,845		36,690		12,249		19,6	19,939
Professional services		84,024		1	68,701		16,889		36,238		8,039		8,271		14,	14,587
Other		10,678		,	33,767		4,510		1,177		1,221		1,518		2,3	2,251
Total Fundraising		2,220,575		ı	328,729		508,938		382,188		653,045		237,761		438,644	644
CENTRAL SERVICES	l.	1	(1)	(1,765,594)	1		440,694		343,563		572,152		162,105		247,080	080
TOTAL EXPENSES	↔	10,876,904	\$ (1,	(1,765,594)	\$ 3,012,750	⇔	2,480,263	∽	1,888,389	↔	3,016,212	\$	962,528	∽	1,282,355	355

PACIFICA FOUNDATION MISCELLANEOUS INCOME BY UNIT FOR THE YEAR ENDED SEPTEMBER 30, 2000

		NATIONAL					
MISCELLANEOUS INCOME	TOTAL	SLIND	KPFA	KPFK	WBAI	KPFT	WPFW
Tape sales (recorded programs)	. ↔	\$ 66,887	· • • •	•	ı \$	•	ı S
Rental of mailing lists	1	33,895	1	1	t	ı	i
Rental of premises (net)	82,295	6,000	75,095	7,200	t	ı	1
Programming	1	229,442	1	1	ı	8	1
Realized gains	53,691	52,921	41,686	10,096	640	618	651
Unrealized gains	31,207	31,493	25,923	4,911	125	121	127
Interest and investment income	71,571	33,267	24,021	27,652	10,992	4,561	4,345
Others	(8,122)	1,174	(8,030)	(145)	(2,483)	4,812	(2,276)

\$ 2,847

\$ 10,112

9,274

↔

\$ 49,714

\$ 158,695

\$ 458,079

\$ 230,642

Total Miscellaneous Income