# PACIFICA FOUNDATION FOR THE YEAR ENDED SEPTEMBER 30, 2001

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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Pacifica Foundation Washington, District of Columbia

I have audited the accompanying statement of financial position of the Pacifica Foundation (a nonprofit organization) at September 30, 2001, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Pacifica Foundation at September 30, 2001 and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

The combining Statements of Financial Position, Activities, Other Revenue and Functional Expenses (By Division) on pages 18 through 25 are not a required part of the basic financial statements of Pacifica Foundation but are supplementary information. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of allocations and presentations of the supplementary information. However, we did not audit the information and express no opinion on it.

Ross Wisdom

Certified Public Accountant

New York, New York August 15, 2002

#### PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2001

CURRENT ASSETS		
Cash in bank	\$	378,060
Investments		10,408
Receivable		477,175
Prepaid expenses		53,162
TOTAL CURRENT ASSETS		918,805
PROPERTY AND EQUIPMENT		
Land		632,428
Building and improvements		2,695,225
Equipment		6,501,659
Leasehold improvements		723,204
Furnitures and fixtures		304,828
	N	10,857,344
Less: Accumulated depreciation		(6,464,753)
PROPERTY AND EQUIPMENT, NET		4,392,591
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OTHER ASSETS		
Other assets including deposits		109,840
Program endowment		771,578
TOTAL OTHER ASSETS		881,418
TOTAL ASSETS	\$	6,192,814

#### PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION AS AT SEPTEMBER 30, 2001

CURRENT LIABILITIES  Accounts payable and accrued expenses  Deferred grant income  Mortgage payable-current portion  Deposits payable  TOTAL CURRENT LIABILITIES	\$	3,264,192 638,658 69,166 31,700 4,003,716
LONG-TERM DEBT, NET OF CURRENT MATURITIES  Mortgage payable TOTAL LIABILITIES	-	237,084 4,240,800
NET ASSETS Unrestricted Permanently restricted TOTAL NET ASSETS	-	1,585,959 366,055 1,952,014
TOTAL LIABILITIES AND NET ASSTES	\$ _	6,192,814

#### PACIFICA FOUNDATION STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2001

UNRESTRICTED REVENUE & SUPPORT  Listener support / Donations  Grants  Community events  SCA income  Other revenue Investment income Unrealized gains & losses  TOTAL UNRESTRICTED REVENUE	\$ 8,292,357 1,476,404 304,819 394,000 476,752 174,592 (136,703) 10,982,221
EXPENSES  Program services  Management & general Fundraising Community events Central services TOTAL EXPENSES	5,685,249 7,234,474 2,367,518 0 141,482 15,428,724
CHANGE IN UNRESTRICTED NET ASSETS	(4,446,503)
CHANGE IN RESTRICTED NET ASSETS	0
NET ASSETS-BEGINNING OF YEAR	6,398,517
NET ASSETS-END OF YEAR	\$ 1,952,014

#### PACIFICA FOUNDATION STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED SEPTEMBER 30, 2001

				TOTAL
	PROGRAM	MANAGEMENT		<b>FUNCTIONAL</b>
	SERVICES	& GENERAL	FUNDRAISING	EXPENSES
Salaries	2,259,948	\$ 1,720,167	\$ 659,796	\$ 4,639,911
Payroll taxes	197,691	150,807	57,890	406,387
Employee benefits	315,448	234,886	96,666	647,000
Outside services	93,033	154,984		248,017
Acquisition news department	63,259		•	63,259
ADP payroll service	5,859	6,676	1,090	13,625
Advertising & promotion	8,508			8,508
Associations & periodicals	52,597	13,428	2,238	68,263
Audit and accounting fees		326,781		326,781
Bank charges		1,349	199,249	200,598
Computer maintenance	65,444	45,562	22,548	133,554
Conferences & meetings	69,545			69,545
Consulting (P.R. & Security)	-	833,372		833,372
Depreciation & amortization	611,923	201,060	61,192	874,175
Development expenses			7,626	7,626
Direct mail & telemarketing			309,960	309,960
Equipment rental	33,394	23,410	. 13,358	70,162
Executive committe expenses		17,512		17,512
Insurance	68,569	13,358	7,124	89,051
Interest		31,117		31,117
Legal and professional fees		2,421,583		2,421,583
Mailing services		173,315		173,315
Major gifts expense			12,532	12,532
Moving expenses		50,391		50,391
National board expenses		75,799		75,799
News service	130,290			130,290
Non-operating grant expenses	54,682			54,682
Office expenses	70,004	55,928	25,040	150,972
Other administrative		36,653		36,653
Other development			16,879	16,879
Other programming	31,394			31,394
Other station and SCA other exp.	11,903			11,903
Postage & shipping	39,554	35,886	10,264	85,704
Premiums/shipping & marathons			646,065	646,065
Printing & publications	82,990			82,990
Programming services	27,265			27,265
Rent	406,593	154,550	69,650	630,793
Repairs & maintenance-non tech.	116,709	37,503	18,462	172,674
Repairs & maintenance-technical				185,852
Satellite interconnect	47,398			47,398
Tapes & supplies	79,946			79,946
Taxes (UBT & Property)		48,661		48,661
Telephone	239,959	187,741	72,160	499,860
Travel	137,715	135,003	32,088	304,806
Utilities	177,778	46,993	25,641	250,412
TOTAL	\$ <u>5,685,249</u>	\$ 7,234,474	\$ <u>2,367,518</u>	\$ <u>15,287,242</u>

#### PACIFICA FOUNDATION STATEMENT OF CASH FLOWS FOR THE YEAR ENDED SEPTEMBER 30, 2001

CASH FLOWS FROM OPERATING ACTIVITES  Decrease in net assets  Adjustments to reconcile change in net assets to  net casth provided by operating activities	\$	(4,446,502)
Depreciation and amortization Unrealized loss on investments		874,175 136,703
Change in assets and liabilities Increase in accounts receivable Increase in prepaid expenses Decrease in other assets Increase in accounts payable and accrued expenses Increase in deferred grant income Decrease in deferred income-other NET CASH USED BY OPERATING ACTIVITES:		(168,052) (9,683) 5,628 2,164,809 553,205 (31,747) (921,464)
CASH FLOWS FROM INVESTING ACTIVITES  Purchase of property and equipment Sale of investments Decrease in endowment funds  NET CASH PROVIDED BY INVESTING ACTIVITES:	_	(710,418) 1,426,527 39,308 755,417
CASH FLOWS FROM FINANCING ACTIVITES Payments on mortgage NET CASH USED BY FINANCING ACTIVITES:	_	(72, <u>391)</u> (72, <u>391)</u>
NET DECREASE IN CASH		(238,438)
CASH AT BEGINNING OF YEAR	_	616,498
CASH AT END OF YEAR	\$_	378,060

#### PACIFICA FOUNDATION NOTES TO FINANCIAL STATEMENTS SEPTEMBER 30, 2001

SUPPLEMENTAL INFORMATION

# NOTE 1-NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# Organization and Description of Operations

Pacifica Foundation was organized in 1949 and currently operates, on a not-for-profit basis, five FM radio stations and maintains a program tape library which is used to sell and rent taped programs.

The financial statements include the operations of the following divisions:

Radio Station-KPFA-Berkeley, California

Radio Station-KPFK-Los Angeles, California

Radio Station-KPFT-Houston, Texas

Radio Station-WBAI-New York, New York

Radio Station-WPFW-Washington, D.C.

Pacifica Foundation National Units

All significant inter-division accounts have been eliminated.

# **Basis of Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with generally accepted accounting principles. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted net assets - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily restricted net assets</u> – Net assets subject to donor-imposed stipulations that may be met, either by actions of the Foundation and/or the passage of time. When a restriction expires, temporarily restricted net assets are classified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted net assets</u> – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all or part of the income earned on any related investments for general or specific purposes.

# NOTE 1-NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Contributions**

Contributions, including unconditional promises to give, are recorded as made. All contributions are available for unrestricted use unless specifically restricted by the donor. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Unconditional promises to give due in the next year are recorded at their net realizable value. As of September 30, 2001 there were no unconditional promises to give in subsequent years, other than the Lutz Charitable Remainder Trust (see note 15)

# Income Recognition from grants and Earmarked Funds

Funds received under grants from various governmental agencies and private sources are shown as deferred income when received. These amounts are recorded as income when the funds are disbursed in accordance with grant provisions in order to more closely match revenue with the related expenditure.

#### **Income Taxes**

The Foundation has qualified as a tax-exempt organization under 501(C)(3) of the Internal Revenue Code and therefore has made no provision for Federal income taxes, other than taxes on unrelated business taxable income (UBTI). During the fiscal year ended September 30, 2001, the Foundation incurred Federal and California income taxes of \$ 22,199 on UBTI from commercial leases.

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Property and Equipment

Purchases of property and equipment are recorded at cost. Donations of property and equipment are recorded as support at their estimated fair value. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Property and equipment are depreciated using the straight-line method over 30yrs for Buildings, 10yrs for Furniture and Fixtures and Technical Equipment, and 5yrs for Computer and Office Equipment. The Organization's capitalization policy is to capitalize and depreciate assets over \$1,000.

#### Intangible Assets

The foundation owns the broadcasting licenses of all five stations of which four licenses were acquired at no cost to the Foundation.

The cost of the fifth broadcasting license (WPFW) was being amortized on a straight-line method over 20 years from date of acquisition (1977). That license was fully amortized as of September 30, 1997 and, as such, no amortization was charged to operations in the year ended September 30, 2001. (Radio station-WPFW).

# Donated Services, Materials and Facilities

In-kind contributions of services, materials and facilities represent individually provided professional services. These services typically consist of legal, accounting, advertising, or other professional contract services. These contributions have been valued at the fair market value of the services to the general public.

#### **NOTE 2-INVESTMENTS**

The Organization's securities investments that are bought and held principally for the purpose of selling them in the near term are classified as trading securities. Trading securities are recorded at fair value on the balance sheet in current assets, with the change in fair value during the year reported on the statement of activities as unrealized gains or (losses) (\$136,703). Unrealized gains (losses) since acquisition totaled (\$75,194).

Investments, stated at fair market value as of September 30, 2001 consist of the following:

		MARKET	UNREALIZED
	COST	<u>VALUE</u>	GAIN (LOSS)
Money Market	\$ 73,685	\$ 73,685	\$ 0
U.S. Government Securities	80,000	83,275	3,275
Corporate Securities	703,495	625,026	(78,469)
Carporate Commune	\$ 857,180	\$ 781,986	\$ (75,194)
Investments	\$ 15,463	\$ 10,408	\$ (5,055)
Endowment	841,717	771,578	(70,139)
	\$857,180	\$ 781,986	\$ (75,194)

#### **NOTE 2-INVESTMENTS (continued)**

The following schedule summarizes the investment return and its classification in the statement of activities for the year ended September 30, 2001.

#### <u>UNRESTRICTED</u>

Realized gains	\$ 46,900
Interest and dividends	<u> 127,692</u>
Investment income	174,592
Unrealized gains and (losses)	<u>(136,703)</u>
Net investment return	<u>\$ 37,889</u>

#### **NOTE 3-RESTRICTED CASH**

In accordance with the provisions of each grant, the funds received are restricted in use and must be used for their intended purposes. In general, the restrictions are that the funds be used for the operation of the radio stations but also contain specific restrictions such as salaries, consulting fees for special events and other similar expenditures. All other revenues are considered to be available for unrestricted use except for various endowments specifically restricted by the donor, and various funds earmarked by Pacifica's Board of Directors for specific projects.

# NOTE 4-LOANS PAYABLE AND LONG-TERM DEBT

September	30, 2001
Current	Long-Term

#### KPFA-FM

A 15-year real estate loan secured by land, Building and equipment (except for equipment & fixtures funded by an NTIA Grant). The terms of the loan call for monthly repayments of principal on a fixed schedule and monthly payments of interest at the bank's prime rate plus 1% with a 10.5% cap and a 7% floor. The interest rate at September 30, 2001 was 9.5%.

Mortgage Payable-Bank

\$69,166

\$237,084

Maturities by year of long-term debt, KPFA mortgage payable: September 30, 2002, \$69,167; September 30, 2003, \$74,167; September 30, 2004, \$79,168; and thereafter, \$83,747.

#### **NOTE 5-GRANT REVENUE**

Grant Revenue was recognized from the following sources:

	<u>Total</u>	Corporation for Public <u>Broadcasting</u>	Other <u>Federal</u>	Charitable Foundations and other
KPFA	\$ 251,841	\$ 225,661	\$ 0	\$ 26,180
KPFK	339,401	247,892	90,985	524
WBAI	486,966	436,382	0	50,584
KPFT	90,672	90,672	0	0
WPFW	250,851	214,555	33,296	3,000
National Office	56,673	0	0	56,673
Total Grants	\$1,476,404	\$ 1,215,162	\$ 124,281	\$136,961

Federal funding from the Corporation for Public Broadcasting has been budgeted through September 30, 2002.

Grant revenue recognized as income includes amounts deferred at September 30, 1999 and excludes amounts deferred at September 30, 2001 for the year ended September 30,2001.

Grant revenue is received for program production, capital equipment acquisition and station operations.

# NOTE 6-LEASE COMMITMENTS, OFFICES AND FACILITIES

#### Studio Rent

The Foundation leases offices and operating facilities under operating leases providing for minimum future rentals at WBAI-FM and WPFW-FM (including national unit, Pacifica National Programming) (PNP). Generally, the leases provide that insurance, maintenance and taxes are to be paid by the lessee.

# **Equipment Rental (Towers)**

# NEW YORK-WBAI-FM

WBAI is currently obligated under a radio tower rental agreement entered into in January 1992 for 14 years at a monthly rental subject to annual cost of consumer price index adjustments.

# NOTE 6-LEASE COMMITMENTS, OFFICES AND FACILITIES(continued)

#### WASHINGTON-WPFW-FM

WPFW is currently obligated under a radio tower rental agreement entered into in January 1, 1988 for fourteen years at a monthly rental subject to annual cost of consumer price index adjustments.

#### **HOUSTON-KPFT-FM**

KPFT-FM is currently obligated under a radio tower rental agreement entered into on February 1, 1997, for 2 years. The lease contains four individual 2-year options to renew under similar terms. The first option to extend automatically became effective on February 1, 1999 for the period February 1, 1999 to February 1, 2001, at a monthly rental of \$2,100.

The future minimum rental payments under leases with remaining non-cancelable terms in excess of one year are:

#### **STUDIO & TOWER RENT**

Year ended	<u>Total</u>	Studio Rent	Tower Rent
9/30/02 9/30/03 9/30/04 9/30/05 9/30/06-thereafter	\$ 350,484 377,304 386,244 307,595 <u>1,875,198</u> \$3,296,825	\$ 199,524 226,344 235,284 244,695 <u>1,875,198</u> 2,781,045	\$ 150,960 150,960 150,960 62,900 <u>0</u> \$515,780

# **NOTE 7-SCA INCOME**

Pacifica Foundation entered into subcarrier agreements in March 1984, whereby outside companies would be allowed to use a portion of certain Pacifica stations' basebands in order to broadcast signals to the outside companies' subscribers. The initial terms of the agreements were

five years from start of operations at each respective station. Subsequent to the initial agreements,

some of the leases have expired and some have renewed. No additional agreements have been entered into during the year ended September 30, 2001.

Income from the leases is recorded in total at the National Office and allocated to the various stations for special projects as needed and approved by the board.

# **NOTE 7-SCA INCOME(continued)**

As of January 1999. one of the SCA lessees exercised it's option to terminate it's lease. That lease represented 30% of total SCA income. As of the date of these financial statements, there is no replacement.

In 1984, Pacifica Foundation had retained legal counsel to investigate the possibility that the above income is unrelated and thereby taxable, and a determination request was submitted to the IRS. The response from the IRS indicated that the income is not taxable and that Pacifica's non-profit status will not be affected.

# NOTE 8-DONATED SERVICES-VOLUNTEERS

Donated services, materials and facilities, shown in these financial statements, consists of amounts of support received for the year ended September 30, 2001, by individuals and organizations supplying their regular professional services, materials and facilities.

No amount has been included for volunteer support, where the amounts donated and contributed are for services of volunteers, where the work being performed is other than their regular professional occupation.

# NOTE 9-PROPERTY AND EQUIPMENT

Included in the property and equipment as held at September 30, 2001 is certain technical equipment acquired with the assistance of government grants.

In accordance with the regulations of these grants, the Federal Government retains interest in these assets for a period of 10 years following the completion of the grant.

At September 30, 2001, the following assets were owned:

	Approximate <u>Cost</u>	End of 10 Year Period
KPFA – item (a) item (b) item (c) WPFW item (a) item (b) National Office	\$ 221,635 35,077 3,000 24,504 34,508 15,000	2001 2003 2004 2003 2004 2004
Total equipment subject to federally retained interest	\$ 333,724	

#### NOTE 10-CENTRAL SERVICES

Central services consist of operating expenses provided by the National Office for the various stations. Typically, they consist of such expenses as administrative, legal and accounting services, insurance, programming, distribution and subscription services paid by the National Office.

# NOTE 11-DEFERRED GRANT INCOME

Deferred grant income at September 30, 2001 consisted of \$603,135 from the Corporation for Public Broadcasting and \$35,523 in other grants.

#### **NOTE 12-DEPOSITS**

Deposits at September 30, 2001 include security deposits held by KPFA related to tenants leasing various property acquired during the year ended September 30, 1991.

# NOTE 13-PROGRAM ENDOWMENT, RESTRICTED

Pacifica has received donations which the grantors and Pacifica's Board intend to be held as endowments. It is management's intention to invest the endowment in various long-term investment instruments. A portion of the annual investment income is intended to be used for various program production activities while the remainder is intended to be retained and used to increase the endowment's "principal".

# NOTE 14-PENDING LEGAL MATTERS

# Commitments and Contingencies

The Foundation is a defendant in several lawsuits. Management believes these suits are without merit and intends to vigorously defend its position. Management believes that the resolutions claims and pending litigation will not have a material effect, individually or in the aggregate, to the financial position, results of operations and cash flows. Legal counsel has advised management that a range of loss, if any, cannot be reasonably estimated at this time. Accordingly, no provision for possible loss has been made in these financial statements.

# **Communications Attorneys**

Pacifica's communications attorneys have advised management that they are not aware of any pending of threatened litigations, claims, or assessments.

# NOTE 15-CHARITABLE REMAINDER TRUST

In December 1990 Pacifica was named principal beneficiary of a charitable remainder trust. The terms of the trust calls for monthly percentage of principal payments to named income beneficiaries. Required monthly payments are to be paid first out of trust income, then out of trust principal, with any excess trust income added to principal. Annual trust administrative costs are to be paid out of trusts assets. Upon expiration of the trust term of twenty years or if earlier, upon the death of the last income beneficiary, trust assets revert to Pacifica Foundation. The market value of the trust assets at September 30, 2001 was \$136,857.

# NOTE 16-EMPLOYEE BENEFIT PLAN

The Foundation has a defined contribution salary deferral plan covering substantially all eligible employees salaries. Plan expenses incurred by the Foundation during the fiscal year ended September 30, 2001 was \$83,702.

# NOTE 17-CONCENTRATION OF CREDIT RISK

Pacifica Foundation maintains several bank accounts at one bank. Accounts at an institution are insured by the Federal Deposit Insurance Corporation (FDIC) for up to \$100,000. Cash at this institution exceeded Federally insured limits. The amount in-excess of the FDIC limit totaled \$48,737 as of September 30, 2001. The Foundation also maintains accounts with stock brokerage firms. The accounts contain cash and securities. Balances are insured up to \$500,000 (with a limit of \$100,000 for cash) by the Securities Investor Protection Corp.

# NOTE 18-SUBSEQUENT EVENT - LEGAL SETTLEMENT

On December 14, 2001, a settlement agreement was entered into by and between the Attorney-General of the State of California and plaintiffs in the "People ex re. Spooner" and "Robinson" and "Moran" and the "Adelson" actions and the defendants or potential defendants in the actions including certain individual members of the board of Pacifica as well as the Pacifica Foundation as a nominal defendant. The settlement provided for the dismissal of all of the actions and the appointment of an interim board of directors with a mandate to amend Pacifica's bylaws providing for changes in the corporate governance of Pacifica Foundation. The interim board, with a total of fifteen (15) directors, was appointed in the following manner: the "majority members" of the prior board as a group selected five (5) directors, the "minority members" of the prior board as a group selected five (5) directors, and the Chair of each of the five LABs selected one director for a total of five (5) directors selected by the LAB Chairs. The interim board will serve for a term of fifteen (15) months from the date of its first meeting, at the end of which time all directors will resign in favor of directors to be elected pursuant to new bylaws. A "balanced majority" of the interim board (i.e. with at least one person from each of the three groups that designated interim board members (majority members, minority members, and LAB Chairs)), or a majority of three (3) of the five (5) LABs, is necessary to complete the revision and adoption of bylaws and the holding of elections.

# NOTE 19-SUBSEQUENT EVENT-DEMOCRACY NOW AGREEMENT

On June 13, 2002 an agreement was made between Pacifica and Democracy Now! Productions, Inc. (Producer) whereby the Democracy Now! program will be independently produced by the Producer under an annual contract with Pacifica for \$188,335 for the remainder of the fiscal year ending Sept. 30, 2002, \$440,000 for fiscal year ending Sept. 30, 2003 with annual increases of 4% to 10% to be negotiated for subsequent years until the termination of the contract on Sept. 30, 2007. Summary of Key Terms: Pacifica will provide Producer with distribution services and research materials. Producer will have complete editorial independence and will be solely responsible for content and all costs of production including production facilities. Intellectual property and certain distribution rights are reserved to Producer. Producer will actively assist Pacifica in on-air fundraising drives to substantially the same extent as before and shall have the rights to also engage in fundraising on its own behalf.

PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION (BY DIVISION) AS AT SEPTEMBER 30, 2001

National Units		0	36,285	2,762,600	5,075	2,871,274		0	250,589	940,608	116,500	31,308	1,339,005	(716,528)	622,477		14,683	1/1,5/8	786,261	\$ 4,280,012
WPFW	2.848 \$		2,823	482,052	673	488,396				809,723	960'88	84,669	982,488	(694,697)	287,791		20,525		20,525	796,712
KPFT	63.604 \$		39,841	188,845	673	292,963		62,884	115,543	504,714	16,430	22,130	721,701	(423, 120)	298,581		0		0	591,544 \$
WRAI			314,557	511,971	1,806	829,374				1,166,384	494,471	62,468	1,723,323	(1,134,678)	588,645		72,882		72,882	\$ 1,490,901 \$
X P F X		10,408	29,525	957,608	11,060	1,100,562		88,475	341,576	1,366,236	7,707	096	1,804,954	(1,100,843)	704,111		0		0	\$ 1,804,673
ΚΌΠΑ			54,144	1,273,226	33,875	1,512,538		481,069	1,987,517	1,713,994		103,293	4,285,873	(2,394,887)	1,890,986		1,750		1,750	\$ 3,405,274
Timinations		<del>)</del>		(6,176,302)		(6,176,302)														\$ (6,176,302)
7019	378 060		477,175	, I	53,162	918,805		632,428	2,695,225	6,501,659	723,204	304,828	10,857,344	(6,464,753)	4,392,591		109,840	771,578	881,418	\$ 6,192,814
ASSETS	CURRENT ASSETS	Investments	Receivable	Inter-division receivables	Prepaid expenses	TOTAL CURRENT ASSETS	PROPERTY AND EQUIPMENT	Land	Building and improvements	Equipment	Leasehold improvements	Furnitures and fixtures		Less: Accumulated depreciation	PROPERTY AND EQUIPMENT, NET	OTHER ASSETS	Other assets including deposits	Program endowment	TOTAL OTHER ASSETS	TOTAL ASSETS

The accompanying notes are an integral part of these financial statements

# PACIFICA FOUNDATION STATEMENT OF FINANCIAL POSITION (BY DIVISION) AS AT SEPTEMBER 30, 2001

National Units	\$ 1,967,906 3,208,060 30,500 5,206,466	5,206,466	(1,122,509) 196,055 (926,454)	\$ 4,280,012
WPFW	161,333 116,061 842,313 1,119,707	1,119,707	(322,995)	796,712
KPFT	76,438 \$ 52,802 551,690 680,930	680,930	(89,386)	591,544 \$
WBAI	510,032 \$ 216,543 477,680 1,204,255	1,204,255	286,646	\$ 1,490,901 \$
KPFK	349,903 \$ 103,846 533,381	987,130	797,543 20,000 817,543	\$ 1,804,673 \$
KPFA	198,580 \$ 149,406 563,178 69,166 1,200	237,084	2,036,660 150,000 2,186,660	\$ 3,405,274
Eliminations	\$ \$ (6,176,302) (6,176,302)	(6,176,302)	0 0	\$ (6,176,302)
Totals	\$ 3,264,192 638,658 69,166 31,700 4,003,716	237,084	1,585,959 366,055 1,952,014	\$ 6,192,814
LIABILITIES AND NET ASSETS	CURRENT LIABILITIES Accounts payable and accrued expenses Deferred grant income Inter-division payable Mortgage payable-current portion Deposits payable TOTAL CURRENT LIABILITIES	LONG-TERM DEBT, NET OF CURRENT MATURITIES Mortgage payable TOTAL LIABILITIES	NET ASSETS Unrestricted Permanently restricted TOTAL NET ASSETS	TOTAL LIABILITIES AND NET ASSETS

The accompanying notes are an integral part of these financial statements

PACIFICA FOUNDATION STATEMENT OF ACTIVITIES (BY DIVISION) FOR THE YEAR ENDED SEPTEMBER 30, 2001

FOCOGISO 6 FILINTALIA CATACIGATA	<u>c</u> 	Climinations	γ Ο Ε Α	אַם אַנ	IMBAI	KPFT	WHEW	National Units
UNKESTRICTED KEVENOR & SOFFORT	\$ 288 046	₩ Elliffilliation is	\$ 2.020.069	1 744 746	\$ 2 201 041	\$ 969.311	\$ 1.329.509	\$ 24,270
Grants		<b>,</b>						56,673
Community events	304,819		149,903	•	145,890	9,026		
SCA income	394,000							394,000
Other revenue	476,752		73,727	150	360	1,440		401,075
Investment income	174,592		18,785	18,545	8,985	4,337	5,123	.118,817
Unrealized gains & (losses)	(136,703)			(5,055)				(131,648)
Central services	1	(2,008,520)						2,008,520
	10,978,810	(2,008,520)	2,514,325	2,097,787	2,843,242	1,074,786	1,585,483	2,871,707
DONATED SERVICES	3,411		0	3,411	0	0	0	0
TOTAL UNRESTRICTED REVENUE	10,982,221	(2,008,520)	2,514,325	2,101,198	2,843,242	1,074,786	1,585,483	2,871,707
EXPENSES								
Program services	5,685,249		1,264,147	955,119	1,247,815	438,338	504,606	1,275,224
Management & general	7,234,474		516,616	532,814	851,455	248,603	210,182	4,874,805
Fundraising	2,367,518		413,037	370,965	558,695	264,373	547,919	212,529
Central services	0	(2,008.520)	482,497	414,068	563,007	200,253	348,695	0
Community events	141,482		82,615	51	44,514	325	13,977	ă .
TOTAL EXPENSES	15,428,724	(2,008,520)	2,758,913	2,273,017	3,265,486	1,151,892	1,625,378	6,362,558
CHANGE IN UNRESTRICTED NET ASSETS	(4,446,503)		(244,588)	(171,819)	(422,244)	(77,106)	(38,895)	(3,490,851)
CHANGE IN RESTRICTED NET ASSETS	0	0	0	0	0	0	0	0
NET ASSETS-Beginning of year	6,398,517		2,431,248	989,362	708,890	(12,280)	(283,100)	2,564,397
NET ASSETS-End of year	\$ 1,952,014	9	\$ 2,186,660	\$ 817,543	\$ 286,646	\$ (89,386)	\$ (322,995)	\$ (926,454)

The accompanying notes are an integral part of these financial statements

PACIFICA FOUNDATION SCHEDULE OF FUNCTIONAL EXPENSES (BY DIVISION) FOR THE YEAR ENDED SEPTEMBER 30, 2001

	Totals	Eliminations	KPFA	KPFK	WBAI	KPFT	WPFW	National
SALARIES AND RELATED EXPENSES Salaries	\$ 4,639,911	<del>⇔</del>	\$ 907,487	\$ 779,205	\$ 886,745			\$ 1,334,131
Payroll taxes			79,252	65,949	77,103	33,194	32,008	118,881
Employee benefits	647,000		136,054	86,092	124,662 49 528	7,966	5,416	151,573
Outside services	710,047		101	7 (2)	200			
TOTAL SALARIES & RELATED EXPENSES	5,941,315		1,138,255	949,318	1,138,038	485,493	453,283	1,776,928
OTHER EXPENSES								
Acquisition news department	63,259							63,259 42,62E
ADP payroll service	13,625							13,625
Advertising & promotion	8,508			0	900 0	036.0	0 551	0,380
Associations & periodicals	68,263		10,244	6,77.3	con'o	000'6	50'6	326 781
Audit and accounting fees	326,781		90000	90307	51014	27 159	27 612	1.349
Bank charges	200,598		02,030	40,020	9,50 4,004	30,000	15,853	32,719
Computer maintenance	100,000		7 703	7 109	4 229	16.445	3.849	30,330
Conterences & meetings	08,040		7,400	661,1	514	2		833,372
Consulting (P.R. & Security)	033,372		26A 70A	148 325	158 414	61.976	94,663	146,093
Depolectation of all of its and its an	7,626		000	27	3,531		621	3,397
Direct mail # tolomortation	300 000		58 224	71 663	86.442	44.800	47,422	1,409
Diffect titalities relativativativalities	70.162		12 991	4,700	18,189	9,586	15,814	8,882
Equipment lental	17.512		i			,		17,512
LACCUIVE COMMING CAPCINGS	89.051		21.862	18.149	21,119	10,754	14,326	2,841
Interest	31.117		31,117			•		
lengtos.	2 421 583		33 333	18.829	116,607	11,927	9,201	2,231,686
Mailing services	173,315		50,172		39,738	10,837	16,656	7,051
Major diffs expense	12,532						12,532	
Moving expenses	50,391				1,595			48,796
National board expenses	75,799				4,207	12,876	1,176	53,947
News service	130,290		27,714	36,357	25,124	6,523		34,572
Non-operating grant expenses	54,682		41,350		13,332	(	0	0
Office expenses	150,974		14,889	CN.	21,159	22,315	22,338	178,44
Other administrative	36,653		366	N	9,025 236	2,388	0,372	+70'01
Other development	16,879		8,140		320	0,00 0,00	4 275	A 187
Other programming	31,394		9,024	5,214	6,545	zen'e	20.7.	11 903
Other station and SCA other expenses	11,903		4		30%	4 645	6 103	49.062
Postage & shipping	85,704	-	9,104	9,024	167.736	22 877	236 494	5.777
Premiums/shipping & maramons	040,000		100,000		22.870	9 835	16.559	1,773
Printing & publications	02,990		13,023		2,0,0	14.298	3 674	4.066
Programming services	607,12		2,14;	00	40A 240	26.208	94 284	62 29
Rent	030,793		, ,		101,20	76,02	22,10	20.918
Repairs & maintenance-non technicat	1/2,6/4		44,830	60 883	20.280	21,330	20.049	40.932
Repairs & maintenance-technical	180,802		0,0,0	-	20,4,07	2	1	31.791
Satellite Interconnect	79 946		8 697	8,342	20,398		10,353	32,156
Taxes (LIBT & Property)	48.661		13,112		75	7,396	325	26,545
Telephone	499,860		71,457	Υ	124,845	22,652	46,860	127,663
Travel	304,805		19,309		81,064	6,836	2,877	192,153
Utities	250,412		63,950	9	52,071	9,160	44,455	19,834
TOTAL OTHER EXPENSES	9,345,927	0	1,055,546	909,580	1,519,927	465,821	809,423	4,585,630
TOTAL FUNCTIONAL EXPENSES	\$ 15,287,242	\$	\$ 2,193,801	1,858,898	\$ 2,657,965	\$ 951,314	\$ 1,262,706	\$ 6,362,558
			j					

The accompanying notes are an integral part of these financial statements

PACIFICA FOUNDATION SCHEDULE OF FUNCTIONAL EXPENSES-PROGRAM SERVICES FOR THE YEAR ENDED SEPTEMBER 30, 2001

National Units	573,676	51,119	74,107	0	698,903	0	63,239 5,060	9099 6080	0,000	7,0	14,009	30,330	102,265	3,819	2,188	34,572		19,316	4,184	11,903	21,097	1,773	4,066	0	0	40,932	31,791	32,156	54,895	82,626	0		576,321	1,275,224
WPFW	142,562 \$	12,803	23,782	5,416	184,563				0	6,00	6,341	3,849	66,264	6,326	11,031			8,943	4,375		2,477	16,559	3,674	76,370	17,977	20,049		10,353	18,744	1,151	36,009		320,043	\$ 504,606 \$
KPFT	165,413 \$	14,605	30,093	7,966	218,078				0	9,360	13,200	16,445	43,383	4,218	8,281	6,523		9,819	5,052		724	9,835	14,298	19,132	19,000	21,330			6,967	3,008	6,687		220,260	\$ 438,338
WBAI	407,903 \$	35,467	57,345	49,528	550,243				i.	8,005	2,856	4,229	110,890	8,367	16,262	25,124	13,332	9,733	3,545		4,966	22,870	2,452	278,926	14,691	20,280	•	20.398	57,429	37,289	35,929		697,572	\$ 1,247,815
X X X	389,603 \$	32,975	43,046	14,661	480,284					8,723	7,989	7,199	103,828	2,350	13,975	36,357		12,666	5,214		4,412	18,130	. 630	32,165	31,344	69,883	5,963	8 342	53,192	1.283	51 191		474,835	\$ 955,119
KPFA	580,792 \$	50,721	87,075	15,462	734,050					10,244	20,988	7,493	185,293	8,314	16,834	27,714	41,350	9,529	9,024		5,878	13,823	2,145	)  - 	33.698	13.378	9 644	8 697	45 732	12,358	47 963	200	530,098	1,264,147
Eliminations	€9																																0	\$ 0 \$
Totals		197,691	315,448	93,033	2,866,119		63,259	5,859	8,508	52,597	65,444	69,545	611,923	33,394	68,569	130,290	54.682	70,006	31,394	11,903	39,554	82,990	27,265	406 593	116 709	185,852	47 398	70.046	239 959	137 715	177 778		2,819,130	5,685,249
	SALARIES AND RELATED EXPENSES Salaries	Payroll taxes	Employee benefits	Outside services	TOTAL SALARIES & RELATED EXPENSES	OTHER EXPENSES	Acquisition news department	ADP payroll service	Advertising & promotion	Associations & periodicals	Computer maintenance	Conferences & meetings	Denreciation & amortization	Equipment renfal	Instrance	News service	Non-operating grant expenses	Office expenses	Other programming	Other station and SCA other expenses	Postace & shinning	Orinting & purplications	Description options	Trogramming services	Donaire & maintenance-non technical	Denoire 9 maintenance technical		Calcille miletonineot	Talantana Talantana		I dvei	Offillies	TOTAL OTHER EXPENSES	TOTAL PROGRAM SERVICES EXPENSES \$

The accompanying notes are an integral part of these financial statements

PACIFICA FOUNDATION SCHEDULE OF FUNCTIONAL EXPENSES-MANAGEMENT & GENERAL FOR THE YEAR ENDED SEPTEMBER 30, 2001

National Units	653,724	58,252	84,448 151,573		947,997	92.0	0,0,0	13,470	320,781	0.04 0.04 0.00	16,032	22,572	100,00	4,332	ZI C, 7.1	470	6	2,231,686	7,051	48,796	53,947	22,011	15,674	24,040	54,215	16,734	26.545	82 555	02,000	94,155	15,867	000	3,920,800	4,874,805
WPFW	89,101 \$	8,002	14,864		111,967					0	3,963	27.5	211,112	3,954	0	2,149		9,201	16,656		1,176	5,590	6,572	1,548	7,543	1,776	325	77 77	2 - 1	719	3,556		98,215	210,182 \$
KPFT	116,541 \$	10,290	21,202		148,033					ć	9,300		14,254	2,972		1,613		11,927	10,837		12,876	6,918	2,388	510	4.455	4.425	7 306	1,000	270°	2,119	1,557		100,569	248,603 \$
WBAI	354,698 \$	30,841	49,865		435,404						2,484		36,435	7,276		3,168		116,607	39,738	1,595	4,207	8,464	9.025	4,318	84 890	4 471		2000	48,938	32,426	10,935		416,051	851,455 \$
KPFK	288,306 \$	24,401	31,854		347,972						5,912		34,115	1,739		2,722		18,829	48,861		3,593	9,373	2,625	3.265	3,446	3,358	000, 1	007'1	39,362	949	5,485		184,842	532,814 \$
KPFA	217,797 \$	19,020	32,653		269,470						7,871		60,882	3,118		3,279	31,117	33,333	50,172			3.573	369	2000	- C	6 740	0,10	13,112	17,150	4,634	9,593		247,146	516,616 \$
Eliminations	₩ 																									ě							0	\$ 0
Totals	1	150,807	234,886	134,984	2,260,843		6,676	13,428	326,781	1,349	45,562	833,372	201,060	23,410	17,512	13,358	31,117	2,421,583	173,315	50,391	75 799	55,928	26.653	35,886	154 550	04,000	500,50	48,661	187,741	135,003	46,993		4,973,631	7,234,474
	SALARIES AND RELATED EXPENSES Salaries	axes	Employee benefits	Outside services	TOTAL SALARIES & RELATED EXPENSES	OTHER EXPENSES	ADP payroll service	Associations & periodicals	Audit and accounting fees	Bank charges	Computer maintenance	Consulting (P.R. & Security)	Depreciation & amortization	Equipment rental	Executive committe expenses	Insurance	Interest	Lecal and professional fees	Mailing services	Moving exhenses	Mational board expenses	Office expenses	Other administrative	Outed additional active	Postage a stripping	Kent	Repairs & maintenance-non technical	Taxes (UBT & Property)	Telephone	ravel	Utilities		TOTAL OTHER EXPENSES	TOTAL MGM'T AND GENERAL EXPENSES \$

PACIFICA FOUNDATION SCHEDULE OF FUNCTIONAL EXPENSES-FUNDRAISING FOR THE YEAR ENDED SEPTEMBER 30, 2001

National Units	106,730 9,510 13,787	130,028	1,090 2,238	2,618	40.227	3,397	1,409	711	227		3,594	(	3,925	5,777	13,554	4,184	10,213	15,372	3,967	82,501	\$ 212,529
WPFW	124,741 \$ 11,203 20,809	156,753		27,612	0,049 6,049	621	47,422	5,535	1,146	12,532	7,825	2,525	2,168	236,494	10,371	2,441	16,401	1,007	4,890	391,165	547,919
KPFT	93,985 \$ 8,299 17,099	119,382		27,159	000,7	4,550	44,800	2,397	860		5,579	5,559	411	32,877	2,621	2,603	5,663	1,709	916	144,992	264,373 \$
WBAI	124,144 \$ 10,794 17,453	152,391		51,014	869	11,089 3.531	86,442	2,546	1,690		2,962	325	1,511	167,736	40,424	2,129	17,478	11,349	5,207	406,303	558,695
KPFK	101,297 \$ 8,573 11,192	121,062		40,628	2,077	10,383	71.663	611	1,452		3,293	325	1,147	94,575	2,680	2,612	13,830	334	4,266	249,903	370,965 \$
KPFA	108,898 \$ 9,510 16,326	134,735		52,836	3,935	18,529	58.224	1,559	1,749		1,787	8,145	1,102	108,606	0	4,493	8,575	2.317	6,395	278,302	413,037 \$
Eliminations	φ.   																			0	69 C
Totals	659,796 57,890 96,666 0	814,352	1,090	199,249	22,548	61,192	309.960	13,358	7,124	12.532	25,040	16,879	10,264	646,065	69,650	18,462	72,160	32,088	25,641	1,553,166	\$ 2,367,518
	SALARIES AND RELATED EXPENSES Salaries Payroll taxes Employee benefits Outside services	TOTAL SALARIES & RELATED EXPENSES	OTHER EXPENSES ADP payroll service	Bank charges	Computer maintenance	Depreciation & amortization	Development expenses Direct mail 8, telemerketing	Direct mail & telements	Insurance	Major oifts expense	Office expenses	Other development	Postace & shipping	Premiums/shipping & marathons	Rent	Repairs & maintenance-non technical	Telanhone		Utilities	TOTAL OTHER EXPENSES	TOTAL FLUNDRAISING EXPENSES

# PACIFICA FOUNDATION OTHER REVENUE BY DIVISION FOR THE YEAR ENDED SEPTEMBER 30, 2001

	`	Totals		KPFA	X X X		WBAI	-	KPFT	WPFW		National Units
OTHER REVENUE Tape sales (recorded programs)	↔	292,179	↔	<del>97</del>	40.	₩		↔		€9	↔	292,179
Rental of mailing lists		32,175					120					32,055
Rental of premises (net)		91,877		64,877								27,000
Insurance proceeds		46,702										46,702
Miscellaneous		13,819		8,850		150	240		1,440			3,139
TOTAL OTHER REVENUE	↔	476,752	↔	73,727	-	150 \$	360	\$	1,440	\$	\$ 0	401,075